

IN THE COURT OF CHANCERY OF THE STATE OF DELAWARE

THEODORE B. MILLER, JR. and	:
BOOTS CAPITAL MANAGEMENT, LLC,	:
	:
Plaintiffs,	:
	:
v	: C. A. No.
	: 2024-0176-JTL
P. ROBERT BARTOLO, et al.	:
	:
Defendants.	:

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Chancery Court Chambers  
Leonard L. Williams Justice Center  
500 North King Street  
Wilmington, Delaware  
Friday, March 8, 2024  
9:15 a.m.

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BEFORE: HON. J. TRAVIS LASTER, Vice Chancellor

- - -

HEARING ON MOTION TO EXPEDITE AND FOR A TRO  
HELD VIA ZOOM

**CHANCERY COURT REPORTERS**  
500 N. King Street, Ste 11400, Wilmington, DE  
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## 1 APPEARANCES:

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11 for Plaintiffs Theodore B. Miller, Jr. and  
12 Boots Capital Management, LLC

13 MATTHEW D. STACHEL, ESQ.

-and-

14 ANDREW G. GORDON, ESQ.  
15 GEOFFREY R. CHEPIGA, ESQ.  
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22 Thornton III, Bradley E. Singer, Crown  
23 Castle Inc., and Sunit Patel

24 MICHAEL A. BARLOW, ESQ.  
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-and-

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for Defendants Elliott Investment  
Managagement L.P., Elliott Associates, L.P.,  
Elliott International, L.P., and  
Jason Genrich

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1 THE COURT: Good morning, everyone.  
2 Sorry about that. I was so engrossed in finding  
3 something in your cooperation agreement that I didn't  
4 realize we had started.

5 All right. So who is here from the  
6 plaintiffs?

7 ATTORNEY HEYMAN: Good morning from  
8 New Orleans, Your Honor. Kurt Heyman for plaintiffs,  
9 Theodore Miller and Boots Capital Management. With me  
10 on the line today are Sam Hirzel, I believe Jamie  
11 Brown and Brendan McDonnell are on, as well, and also  
12 our co-counsel, James Woolery and Ben Howard from  
13 Woolery & Company. And also on the line is our  
14 client, Mr. Miller.

15 THE COURT: Great. It's good to have  
16 you all here, and particularly to have Mr. Woolery in  
17 his latest incarnation as a lawyer. It's good to have  
18 him back in the game.

19 All right. How about for the  
20 defendants? And I'm not clear on who is exactly  
21 representing who. I admit that I haven't really  
22 tracked that down, but why don't you tell me what the  
23 alignment is here.

24 ATTORNEY STACHEL: Good morning, Your

1 Honor. Matt Stachel of Paul Weiss on behalf of Crown  
2 Castle Inc. and the 11 directors unaffiliated with  
3 Elliott.

4 Also on the line with me is Andrew  
5 Gordon and Geoff Chepiga of Paul Weiss. Both are  
6 admitted *pro hac vice*. Mr. Gordon will address the  
7 *status quo* motion and Mr. Chepiga will address the  
8 motion to vacate expedition, if that's okay with Your  
9 Honor. And also on the line is Teddy Adams of Crown  
10 Castle.

11 THE COURT: Great. Thank you all for  
12 being here as well.

13 ATTORNEY BARLOW: Good morning, Your  
14 Honor. Mike Barlow of Quinn Emanuel on behalf of the  
15 Elliott defendants. Your Honor, the Elliott  
16 defendants are the three Elliott-named entities in the  
17 caption and Mr. Genrich.

18 Your Honor, I'm joined today by Hayden  
19 Driscoll of Quinn Emanuel and my colleague Andy  
20 Rossman, who has been admitted *pro hac vice* and will  
21 be, with the Court's permission, addressing the  
22 motions today. I'm also joined by Charlie Sangree of  
23 the Quinn Emanuel firm and several client reps.

24 THE COURT: Great. Thank you all for

1 being here. I appreciate that. I'd like to start  
2 with the motion to vacate expedition and then turn to  
3 the motion for *status quo* order. I think that  
4 probably means that Mr. Chepiga is up first, unless  
5 Mr. Rossman is going to take the first crack at it.  
6 But I'll let you figure that out.

7                   ATTORNEY CHEPIGA: Thank you, Your  
8 Honor, and good morning. Sorry, I just had a  
9 technical difficulty and lost you for a moment, but  
10 I'm back and ready to proceed.

11                   THE COURT: Please do.

12                   ATTORNEY CHEPIGA: Good morning, Your  
13 Honor. Geoffrey Chepiga from Paul Weiss on behalf of  
14 the Crown Castle defendants.

15                   Plaintiffs sought expedition on the  
16 grounds that the upcoming annual meeting was  
17 potentially being "corrupted" by the company's  
18 cooperation agreement with Elliott Management.

19                   Plaintiffs' motion pointed to three  
20 provisions of the cooperation agreement that  
21 supposedly created an unlawful playing field and that  
22 needed to be addressed prior to the vote: first, the  
23 provision that Elliott vote its shares in favor of the  
24 board's nominees. That provision is now gone.

1 Following the amendment to the cooperation agreement,  
2 Elliott will vote proportionally, *pro rata*, with all  
3 other stockholders. By definition, Elliott's votes  
4 cannot impact the outcome of the upcoming meeting.

5           Second, plaintiffs complained about  
6 the nomination provision in which the company agreed  
7 to nominate two new directors. This provision is  
8 facially valid under Your Honor's decision in *Moelis*.  
9 It does not violate Section 141(a) on its face.

10           As Your Honor wrote in *Moelis*, quote,  
11 "Because stockholders have the right to nominate  
12 candidates, they can legitimately bargain with the  
13 corporation over the exercise of that right." That's  
14 the second provision.

15           The third provision they complained  
16 about was that the board agreed to recommend the new  
17 directors to stockholders. But the cooperation  
18 agreement has now been amended to clarify that the  
19 board can change its recommendation to stockholders.  
20 If the board determines, consistent with its fiduciary  
21 duties, that it should recommend against a new  
22 director, the board can recommend against a new  
23 director when the proxy comes out.

24           With these amendments having been

1 made, there are no impediments to a free and fair  
2 election at the annual meeting. Nothing stands in the  
3 way of plaintiffs running their own slate of  
4 candidates for election. There is no need for  
5 expedition, in these circumstances, before the annual  
6 meeting.

7                   Your Honor, the Crown Castle  
8 defendants submit that plaintiffs are pursuing this  
9 case and pursuing expedition and the *status quo* order  
10 not because there is any longer any impediment to a  
11 stockholder free and fair election, but rather, in an  
12 effort to gain leverage from litigation to try to  
13 force the company to make a deal with Mr. Miller to  
14 put him on the board.

15                   Plaintiffs' real complaint is that an  
16 independent board decided to enter into an agreement  
17 with Elliott Management but not enter into an  
18 agreement with Mr. Miller. Plaintiffs are essentially  
19 asking this Court to overturn the board's business  
20 judgment in that regard.

21                   I want to focus just on the two  
22 elements for expedition. The first addresses  
23 irreparable harm, because we submit there is no  
24 imminent harm before the election. Plaintiffs can run

1 their slate, and I'm sure they will run their slate.  
2 And the situation here is just like in *Politan*, which  
3 we cited in our reply brief we filed last night, Your  
4 Honor. There, after certain changes were made to the  
5 bylaws, Vice Chancellor Cook ruled that it was no  
6 longer necessary to have an expedited trial in advance  
7 of the stockholder meeting. He explained that the  
8 dissidents' remaining arguments amounted to  
9 speculation about potential harm, not actual imminent  
10 harm to an election.

11           And as Vice Chancellor Cook noted in  
12 that case, the request for extreme expedition may have  
13 reflected a "desire to use the forum of a public trial  
14 to achieve nonlitigation ends in a proxy contest."

15           We have the same concern here.

16           Plaintiffs have also argued that there  
17 is threatened irreparable harm through the functioning  
18 of the two new committees that have been created: the  
19 CEO search committee and the fiber review committee.  
20 But their arguments wholly mischaracterize the nature  
21 of those two committees as ultimate decision-makers  
22 and mischaracterize that Elliott Management now  
23 somehow controls this independent board.

24           To be clear, the committees can only

1 make nonbinding recommendations to the full board.

2 The CEO search committee charter is Exhibit 12 to our  
3 motion. The fiber review committee charter is at  
4 Exhibit 13 to our motion, and they can only make  
5 recommendations. The full board retains authority.

6 And Elliott does not in any way  
7 control either committee. Mr. Genrich, the only  
8 Elliott-affiliated director on a 12-person board, is  
9 one of five members of the fiber review committee,  
10 he's one of four members of the CEO search committee,  
11 and, as I mentioned, only one of 12 members on the  
12 full board, which retains authority over all the  
13 decisions.

14 The work of the committees is ongoing,  
15 and it's critically important to the company; and  
16 plaintiffs have not identified any remaining legal  
17 issues regarding the functioning of those committees  
18 that create a need for expedited treatment.

19 That brings us to colorability. In  
20 light of the amendments, Your Honor, we suggest that  
21 there is no need for expedition because the claims  
22 also are no longer colorable. The provisions that  
23 potentially run afoul of *Moelis* -- and we studied Your  
24 Honor's decision carefully -- have been amended. We

1 have addressed them.

2           Plaintiffs also assert a *Unocal* claim,  
3 or what they call self-dealing, a *quid pro quo*. But  
4 we submit that what has happened here is the exact  
5 opposite of entrenchment. A fully independent board  
6 rescinded an advance notice by law in December. Two  
7 directors departed; two new directors were added. And  
8 as Vice Chancellor Noble explained in *Ebix*, applying  
9 *Unocal* to a board's agreement to give up board seats  
10 is counterintuitive. This is not entrenchment.

11           In all events, under the second prong  
12 of *Unocal*, the claims are no longer colorable because  
13 the amended agreement has no coercive and no  
14 preclusive impact. The measures are imminently  
15 reasonable. There are no voting requirements in favor  
16 of incumbents. Every director on the 12-person board  
17 will be up for election, and there is just no  
18 preclusion or coercion to state a *Unocal* claim here.

19           So in sum, Your Honor, the Crown  
20 Castle defendants respectfully submit that there is no  
21 longer a need for the burdens and costs of expedition  
22 on the schedules that have been laid out before the  
23 annual meeting. Happy to address any questions that  
24 Your Honor has.

1 THE COURT: Sure. I do, and I  
2 appreciate your thoughts. Thank you.

3 First of all, on the nomination  
4 provision, that's what I was looking for when we  
5 started up. The question I have about that is the  
6 tie-in to the board's decision not to support the  
7 Miller nominees when they were proposed to the board  
8 in February. And I wanted to look back at the text of  
9 that provision.

10 You-all point out, and I think it's  
11 correct under my decision in *Moelis*, it's at least  
12 what I intended, that one of those nomination  
13 provisions is just designed to put people in front of  
14 the stockholders.

15 What's not clear to me, and what I  
16 wanted to look back and reread the text on, is whether  
17 one might have thought, based on the provision, that  
18 the board was only exclusively permitted to nominate  
19 the incumbent directors and the new directors.

20 Can you point me to the original  
21 nomination provision in the letter agreement; which I  
22 know is Exhibit 7, but, as I said, I was looking  
23 through it to try to find that exact language again  
24 because I unfortunately didn't put a flag on it.

1                   ATTORNEY CHEPIGA: Sure. It's  
2 Exhibit 7, Your Honor, page 3, provision 6(a). And it  
3 says, "The Company shall include the New Directors as  
4 director nominees on its slate for election at the  
5 2024 Annual Meeting." It does not say anything about  
6 not including others.

7                   THE COURT: Yes, great. That's  
8 helpful. And, again, just for my edification, I think  
9 this concept of slate, right, like, we all used to  
10 think that the management slate was the management  
11 proxy card which basically had one nominee for each  
12 seat and that was it. We're now in a world of  
13 universal proxy. I haven't delved into this issue.  
14 I'm curious about it.

15                   Is it true that a company could say,  
16 for example, here are ten directors, ten nominees,  
17 we've got five seats open. You guys take your pick  
18 among them, and we're recommending Directors A through  
19 E. It seems to me like you could do that as a matter  
20 of Delaware law, which is what I'm concerned with.

21                   Is there something under the federal  
22 securities laws that limits your ability to do that,  
23 such that "management slate" basically just means the  
24 five directors that you put up? Or my hypothetical

1 where the board could say, here are the ten people, we  
2 like these five, but you take your pick, in a world of  
3 universal proxy, is that legitimate?

4           ATTORNEY CHEPIGA: I'm not aware of  
5 any provision under the proxy rules, the federal proxy  
6 rules that would prevent that. I don't purport to be  
7 the world's leading authority on that, but I am not  
8 aware of anything that would prevent that, Your Honor.

9           THE COURT: That's the assumption that  
10 I have been operating on. But I frankly got a little  
11 bit worried as I focused more in on the concept of  
12 what the understanding or meaning of "slate" might be,  
13 so I appreciate your help on that.

14           All right. I guess the question in my  
15 mind would be that at the time you-all decided not to  
16 recommend the insurgent nominees, was there some  
17 understanding in the board that they had an exclusive  
18 obligation just to recommend the incumbents and the  
19 new directors. You-all have obviously said in your  
20 papers that you didn't recommend them because you  
21 thought they had a lack of experience.

22           Is that something that the plaintiff  
23 should, at a minimum, be allowed to explore through  
24 discovery and make their pitch on as to whether there

1 was some belief at the time that there was some  
2 binding requirement that they just couldn't consider  
3 the other people?

4                   ATTORNEY CHEPIGA: I don't believe so,  
5 Your Honor. I think if the board -- the board has  
6 business judgment to decide who to put on, who to  
7 recommend. And there is nothing that would have -- if  
8 the board determined in its business judgment that  
9 these candidates were the most qualified, it would  
10 have put them on its slate. I don't think that's a  
11 claim that's entitled to discovery.

12                   THE COURT: All right. Let me ask you  
13 something else about the operation of the fiduciary  
14 out. And this is another sort of quasi-hypothetical  
15 one. I'm interested about this idea that the  
16 fiduciary duties require -- and, look, I know that you  
17 guys are porting this over from the merger agreement  
18 context. This is language that often appears in that  
19 context, in terms of framing a change of  
20 recommendation provision. I get where you guys are  
21 coming from, and I appreciate the thoughtful effort  
22 that went into this.

23                   One of the things that I have been  
24 wondering, in terms of the 141 implications -- I'm

1 going to give you a hypothetical here. Let's assume  
2 that you've got a range of acceptability of director  
3 candidates, and one is someone who is just clearly not  
4 suitable and fiduciary duties would require you to  
5 recommend against that person. And let's assume at  
6 the other end of the spectrum is somebody who we would  
7 all love to see. Let's imagine our hypothetical  
8 perfect director.

9                   What about somebody who is at a 3, all  
10 right? Let's call him Mr. Disagreeable. He is just  
11 somebody that nobody really wants on the board, but  
12 you can't say that this person is so utterly horrible  
13 that your fiduciary duties require you to say that  
14 this person can't be on the board.

15                   I could imagine where, but for this  
16 provision, we would be in business judgment world and  
17 you would say, as you did in response to my earlier  
18 question, well, look, the board can make a decision,  
19 and if they don't like Mr. Disagreeable, they don't  
20 have to have Mr. Disagreeable on the board.

21                   Subject to this requirement, though,  
22 you can only get rid of Mr. Disagreeable if you think  
23 your fiduciary duties require you to get rid of him.  
24 And so it creates this separation -- and, again, I'm

1 stylizing this in my hypothetical, I'm admittedly  
2 stylizing this in my hypothetical. But it creates  
3 this separation between the level-one basement human  
4 that we would all agree your fiduciary duties require,  
5 and this Mr. Disagreeable, who the board otherwise  
6 could freely reject but now, under your agreement,  
7 they can't back out of, all right.

8           And I have no reason to think anything  
9 negative about the Elliott folks or the independent  
10 director that came on with the Elliott person. But  
11 imagine hypothetically that one of them is this  
12 Mr. Disagreeable. I mean, would you view that as this  
13 provision altering what the board can do from its  
14 unconstrained fiduciary abilities, its unconstrained  
15 powers? How should I be thinking about that type of  
16 scenario?

17           And feel free to take issue. I know  
18 you'll say it's not our case, but feel free to -- I  
19 imagine one response could be, no, Laster, this idea  
20 of the range of directors with this sort of extreme  
21 yes, extreme no, and then some fuzziness in the  
22 middle, that's really not the way it works. It's just  
23 a binary switch and it's either on or off; you either  
24 have a fiduciary duty to put somebody on or -- that's

1 one way to get out of it. It doesn't strike me as,  
2 intuitively, a terribly convincing way to get out of  
3 it, but I'm willing to be convinced by your  
4 explanations. So tell me what your reactions are.

5                   ATTORNEY CHEPIGA: I appreciate the  
6 question, Your Honor.

7                   Let me start by agreeing with you that  
8 I will start by saying that's not our case, because  
9 the board met with these candidates before putting  
10 them on the board, interviewed them, and added them to  
11 the board in full consultation with them, having met  
12 them and spoken with them about the company. So  
13 nobody thought they were a 3 to begin with.

14                   And then I understand why you think  
15 it's not convincing to say it's a binary on and off,  
16 as opposed to a 1 through 10.

17                   What I was thinking, Your Honor, is  
18 that it's also a majority board decision, and  
19 nobody -- not everybody is going to think it's a 3.  
20 You're going to have a situation where a majority of  
21 the board thinks it's one way or the other, and  
22 however a majority of the board, and it's an  
23 independent board, they can figure that out.

24                   I think that's how it would be

1 decided. I don't think there's a universal -- not  
2 everybody is going to think somebody is a 3. So I  
3 think if a majority of the board feels that way, the  
4 majority of the board would, you know, exercise the  
5 fiduciary out.

6 THE COURT: Yeah. Look, that's a very  
7 good response. I appreciate it. It's arguing with a  
8 hypothetical, though. Because basically what you're  
9 presenting is more of a real-life circumstance, which  
10 is there is going to be variation in people's  
11 assessments about whether this person is a 3 or not.

12 If I really put you on the spot and  
13 say, well, let's just assume there is unanimity about  
14 whether this person is a 3. It does seem to back into  
15 a situation where this contractual constraint alters  
16 the level of decisional freedom that the board has  
17 from full-bore 141(a) authority to contractually  
18 constrained authority.

19 And it just makes me wonder about it.  
20 I don't have an answer, sitting here today, about what  
21 the right outcome is, because this is language that is  
22 comparable to what is used frequently in merger  
23 agreements. But it is something that I'm curious  
24 about.

1           So you can feel free to say more about  
2 that, or if you feel like you've said what you want to  
3 say, you can tell me that's it.

4           ATTORNEY CHEPIGA: I would just  
5 underscore your last point, that this is what boards  
6 do all the time in the merger context. And that's  
7 where this language is from, and that's how we took it  
8 here.

9           THE COURT: Let me ask you another  
10 thing about the origins of the Elliott approach. And  
11 this may be a better question for Mr. Rossman, but  
12 since your folks were on the other side of it,  
13 hopefully you can tell me about it too.

14           It seems to me that what matters is  
15 not the change from *status quo*, but the change from  
16 threat. So in *Ebix*, the decision focuses on the  
17 change from *status quo* - namely, like, oh, we added  
18 two directors. But what was actually happening in  
19 *Ebix* was the activist rolled in and threatened to  
20 replace four out of six of the board. And so the  
21 trade was not expand to two from baseline. The trade  
22 was either two-thirds of us are going to get knocked  
23 out or get threatened to be knocked out, or all of us  
24 get to keep our seats and two get added; right? And

1 that's a very different comparison than what the  
2 decision presents. I don't think the decision  
3 actually presents the actual dynamic that is going on  
4 there.

5                   And so I'm curious here because here,  
6 you-all frame it in the positive sense, but my  
7 impression from the papers was that the ask, the  
8 original Elliott ask was five. And I tried to go back  
9 through the history of the board. And there's been a  
10 lot of changes over the past couple of years, but it  
11 seemed to me that, at the time, that would be five of  
12 ten, right, which seemed like a relatively significant  
13 ask. And therefore, you could view this as five  
14 people were threatened with losing their job and,  
15 instead, this compromise came out where people got to  
16 keep their jobs but we added these two more people.

17                   So can you clarify for me what the  
18 origins and what the Elliott original ask was. Were  
19 they only going to run a short slate? Were they  
20 planning to replace the whole board? Am I right that  
21 they initially came in and asked for five out of ten?  
22 What is the background on that.

23                   ATTORNEY CHEPIGA: Sure. So the  
24 Elliott approach at the end of November, Your Honor,

1 was not -- I mean, that was before the time for  
2 nominee -- it happens in February. So this was very  
3 early, so nothing was set. It was an opening of a  
4 discussion.

5                   The first thing we did was received a  
6 220 demand regarding an advance-notice bylaw  
7 provision, which the company rescinded. And so  
8 discussion -- that followed discussions with Elliott.  
9 I believe at some point they did ask for five, but it  
10 would have been 11, not 10, is my understanding. And  
11 so, you know -- and through discussions said we're not  
12 putting five, and put two.

13                   But I don't think -- you know, it was  
14 very early days, and long before the deadline for  
15 nominations, so there was nothing that was set.

16                   THE COURT: Right. All right. That's  
17 very helpful. Thank you very much.

18                   So, Mr. Rossman, is there anything  
19 that you want to add?

20                   ATTORNEY ROSSMAN: Yes, just briefly,  
21 Your Honor.

22                   I think Your Honor appreciates that,  
23 at the time, there was no Elliott representative at  
24 all on the board. Elliott had no control. It was a

1 fully arm's length negotiation.

2           And it's important, because plaintiffs  
3 have put before you something that's not accurate,  
4 I'll say it neutrally, the idea that Elliott  
5 approached the company in 2020 and that, you know,  
6 Elliott somehow should be responsible for all that  
7 happened from 2020 through 2023 and that this is all  
8 part of, you know, some Elliott control scheme, is  
9 quite contrary to the facts.

10           Elliott didn't get anything in 2020,  
11 was rebuffed, didn't have any control, didn't have  
12 any, you know, voice on the board or any role in  
13 nominating the directors back in 2020. Didn't have  
14 anything until 2023, when it negotiated this  
15 cooperation agreement at arm's length and asked for 5  
16 of 11. He got 1 of 12.

17           And, you know, Your Honor, I want  
18 to -- I think Mr. Chepiga covered it very well, but a  
19 few points I wanted to hit.

20           Let me emphasize, Your Honor, we did  
21 not come into this court lightly, seeking to revisit  
22 your expedition order. And you may be wondering, you  
23 know, from Elliott's perspective, why we were willing  
24 to modify our rights with respect to the cooperation

1 agreement. And I want to assure Your Honor it's not  
2 because we thought we did anything wrong in the first  
3 place. It was what I think Your Honor would recognize  
4 pre-*Moelis* was fairly customary activist settlement.  
5 And, you know, before the ink was barely dry on your  
6 opinion, we sat down and we conformed it, with --  
7 negotiating it at arm's length with the company, and  
8 conformed it to *Moelis*.

9           And why would we do that? We could  
10 stand on principles and, you know, people might take a  
11 different view of the *Moelis* decision. And we could  
12 certainly tell Your Honor why our situation is quite  
13 dramatically different than *Moelis*. We never had  
14 control. We don't have negative consent rights. It's  
15 qualitatively different in a number of respects. We  
16 have one director. We have representation on board  
17 committees that don't have power even of their own  
18 right. They have recommendation rights. They are  
19 essentially advisory committees.

20           But we did that because we wanted to  
21 dispense with a litigation that comes at a critical  
22 time for the company. The company is actively engaged  
23 in two mission-critical processes here. We did not  
24 want them derailed. And, you know, we think, quite

1 transparently, the plaintiff group here, a distance  
2 shareholder group who's, you know, obviously  
3 disappointed that they were not welcomed by the board,  
4 at a time when Your Honor already knows the board  
5 could have recommended them -- the board could have  
6 taken them on. The cooperation agreement didn't  
7 prevent that -- you know, they want to use the  
8 litigation as a lever to advance their own, we think,  
9 ill-considered and very self-serving, self-enriching  
10 proxy contest here.

11                   And, you know, the very first thing  
12 that we would urge Your Honor to do is, you know,  
13 follow the Hippocratic oath here and not allow the  
14 litigation to do harm to the company when it's in the  
15 midst of this.

16                   And I just wanted to relay that that's  
17 why we cleared the way for that. And I think we did  
18 it not as a fig leaf. I think we did it fully, in  
19 full conformity. And the board is not constrained --  
20 two critical things are the board is not constrained  
21 in its ability to fulfill its fiduciary obligations.  
22 And I think most folks would say that Mr. Genrich is  
23 Mr. Agreeable, not Mr. Disagreeable, but certainly, if  
24 that were interfering with the board's ability to

1 manage the affairs of the company, you know, then they  
2 have a fiduciary out that protects that. And that's  
3 all that the law requires. The law does not require  
4 that the company be unrestrained whatsoever.

5                   And likewise, the shareholders have,  
6 you know, a free and fair election ahead of them.  
7 There is nothing in the cooperation agreement at all  
8 that interferes with their ability to exercise their  
9 franchise. And, you know, if the Miller group has a  
10 good case to make, they can make their good case to  
11 the shareholders. And there is nothing coercive or  
12 constraining about the cooperation agreement or  
13 anything else in this circumstance.

14                   And I will stop there, Your Honor.

15                   THE COURT: All right. Thank you very  
16 much. I appreciate it.

17                   Okay. Response?

18                   ATTORNEY HEYMAN: Thank you, Your  
19 Honor.

20                   With Your Honor's permission, I will  
21 address the arguments related to our claims under  
22 Section 141 in *Moelis*, as well as our fiduciary duty  
23 claims relating to the cooperation agreement. And  
24 Mr. Woolery, who, as Your Honor knows, has a

1 background in hedge funds and has been admitted *pro*  
2 *hac vice*, will address our claims under the company's  
3 bylaws. I may also tag Mr. Woolery if I have trouble  
4 answering any of Your Honor's factual questions or  
5 questions about proxy rules, which are way outside of  
6 my bailiwick.

7                   So I know I don't need to repeat  
8 everything we have in the papers. At bottom, the  
9 questions are whether we have articulated a colorable  
10 claim and a possibility of irreparable harm.

11                   And so just hitting the highlights  
12 here. In this action, as Your Honor knows, we're  
13 challenging a cooperation agreement entered into  
14 between Crown Castle and activist investor Elliott  
15 Investment Management on December 19, 2023, and  
16 amendments to that agreement adopted on March 3, 2024,  
17 directly in response to the filing of this action.

18                   We argue that the cooperation  
19 agreement and amendments violated Section 141, as  
20 explained in Your Honor's *Moelis* decision, breached  
21 the directors' fiduciary duties, and also violated the  
22 company's bylaws.

23                   Beginning with Section 141, we contend  
24 that the cooperation agreement unfairly stacked the

1 deck in favor of the company's incumbent directors for  
2 the 2024 annual meeting and tied the board's hands as  
3 to the composition of key board committees by, among  
4 other things, giving Elliott two board seats,  
5 representation on fixed board committees charged with  
6 reviewing Crown Castle's fiber strategy and selecting  
7 the new CEO, and including the Elliott director  
8 nominees on the company's 2024 slate.

9           Defendants have made our job a little  
10 bit easier, in some ways, by effectively conceding  
11 that the original agreement violated Section 141 by  
12 amending the agreement to remove the contractual cap  
13 on board committee -- board and committee size.

14           Defendants argue that the amendments  
15 render our Section 141 claim moot. But the problem is  
16 that the cooperation agreement, including the board  
17 slate and the committees that it created, were void *ab*  
18 *initio* under Your Honor's *Moelis* decision. Yet the  
19 amendments keep in place all of the key elements of  
20 the original bargains struck between the board and  
21 Elliott.

22           For example, although the amendments  
23 allow for a theoretical increase in board and  
24 committee size, they leave intact the precise CEO

1 search and fiber review committees, including the  
2 Elliott directors, constituted under the original  
3 agreement.

4           Further, the amendments leave  
5 untouched the requirement to include the Elliott  
6 directors on the board slate and the board's  
7 recommendation of that slate pursuant to Section 8 of  
8 the agreement.

9           The new provision allowing the board  
10 to change its recommendation in the amendments after  
11 consultation with counsel does not reverse the board's  
12 already-issued recommendation, nor its rejection of  
13 the Boots candidates.

14           So while the amendments attempt to  
15 address specific problems that Your Honor raised in  
16 *Moelis*, they leave in place all of the key features of  
17 the now admittedly unlawful bargain between the board  
18 and Elliott. Those key features continue to loom  
19 large over the upcoming annual meeting because the  
20 very same directors who are required to be nominated  
21 under the void cooperation agreement remain as the  
22 nominees.

23           Because the cooperation agreement was  
24 void, and not merely voidable, defendants cannot fix

1 it by amending it at the edges while adhering to its  
2 material terms and asking the Court to declare no  
3 harm, no foul. If this were a case involving a  
4 noncompete agreement that was void as against public  
5 policy, the Court would not blue-pencil it to make it  
6 enforceable. And defendants here should not be  
7 permitted to blue-pencil their own *ab initio* void  
8 cooperation agreement to make it enforceable.

9                   Moreover, because the cooperation  
10 agreement was void, defendants' laches arguments --  
11 which we didn't even hear about today -- have no  
12 application here, as Your Honor held in *Moelis*. And  
13 because we're talking about a violation of a statute  
14 here, in particular Section 141, case law holds that  
15 that violation may be enjoined even without some  
16 separate showing of irreparable harm.

17                   Now, even if Your Honor were to find  
18 that defendants' amendments to the cooperation  
19 agreement validly corrected the statutory defects,  
20 under our twice-tested regime, we still have colorable  
21 claims that they breached their fiduciary duties in  
22 entering into the cooperation agreement as a *quid pro*  
23 *quo* for Elliott calling off its proxy contest.  
24 Keeping their positions was a nonratable benefit to

1 the directors not shared with the stockholders.

2           Entrenchment is subject to heightened  
3 scrutiny, and self-dealing is subject to entire  
4 fairness review. These claims were not mooted by the  
5 amendments precisely because the amendments maintain  
6 the entrenching effect of the original cooperation  
7 agreement.

8           It's also noteworthy that the board  
9 was dealing with a new and, to our knowledge,  
10 unprecedented tactic by an activist. Unlike other  
11 activists, who take substantial equity stakes in the  
12 company and can truthfully tell a board that their  
13 interests are aligned with other shareholders, Elliott  
14 took a tiny equity interest, holding only about  
15 one-quarter of 1 percent of the company as of  
16 December 31, 2023, and retained freedom to dispose of  
17 its investment; which we understand it did.

18           It permitted -- this arrangement  
19 permitted it to promptly take advantage of the stock  
20 price pop when the cooperation agreement was  
21 announced, and Elliott has not disclosed what its  
22 direct or indirect equity ownership in the company is  
23 at this time.

24           So the board seats and governance

1 rights were granted to an almost entirely nonaligned  
2 hedge fund, and whatever threat the board believed it  
3 faced from Elliott, its response was excessive and  
4 would be an unfortunate precedent, if upheld. Indeed,  
5 because of Elliott's miniscule stock ownership in the  
6 company, the amendment requiring it to vote its shares  
7 *pro rata* with all the other stockholders is illusory.

8           Moreover, the amendments themselves  
9 were plainly adopted in response to this action  
10 brought by plaintiffs. If the cooperation agreement  
11 was only voidable and the amendments cured the  
12 defects, then the amendments themselves, which  
13 effectively ratify all of the key terms of the  
14 agreement -- including sticking with the same nominees  
15 to the board mandated by the original agreement --  
16 must be viewed in the context of the challenge  
17 presented by plaintiffs here and subjected to  
18 heightened scrutiny.

19           Plaintiffs and all stockholders are  
20 subjected to irreparable harm when denied the right to  
21 fairly vote their shares or obtain fair representation  
22 on the board. And even if we're in the equitable  
23 world of fiduciary duties, rather than the world of  
24 statutory voidness, laches would still not bar

1 plaintiffs' claims - although, again, we didn't hear  
2 about that today.

3           As set forth in our papers, plaintiffs  
4 undertook extensive efforts to engage with the board  
5 about its concerns prior to bringing this action and  
6 asked the board to submit the cooperation agreement to  
7 a stockholder vote as a cleansing measure on  
8 February 14th. It was only after the company  
9 announced it would not do that and set its annual  
10 meeting date on February 20 that claimants filed the  
11 instant action on February 27.

12           So I think at this stage, since we're  
13 splitting the motions, I will hand it over to  
14 Mr. Woolery, if it's all right with Your Honor.

15           ATTORNEY WOOLERY: Thank you, Kurt.

16           And it's a great privilege, Your  
17 Honor, to be in front of you today as a lunch-pail  
18 lawyer again. I appreciate it.

19           The first thing I want to address is  
20 Mr. Chipega said to you that our complaint -- he  
21 characterized it as we're upset because the board  
22 entered into an agreement with Elliott and not with  
23 us. The board couldn't have entered into an agreement  
24 with us, Your Honor. It entered into an agreement on

1 December 19th with Elliott. They didn't even know  
2 about us. That's number one.

3           But let me just tell you that there is  
4 another thing in this contract that I really want you  
5 to -- I want us all to take a hard look at. And that  
6 is that this contract is with a derivative holder,  
7 Your Honor. Directors do not owe fiduciary duties to  
8 derivative holders. And I'm going to explain, as I go  
9 through this argument, the great harm that that causes  
10 and how it actually elevates the derivative holder  
11 above the stockholder.

12           So, Your Honor, under the company's  
13 own advance-notice bylaw, stockholders are  
14 contractually entitled to submit proposals for  
15 consideration by the board during a window of time  
16 between January and February 17th. And the board then  
17 considers, or is supposed to consider, what proposals,  
18 all or none or a combination thereof, are in the best  
19 long-term interests of all stockholders to whom they  
20 owe a fiduciary duty. They look at all the proposals,  
21 they weigh them.

22           Here, it fails under *Moelis* and a host  
23 of Delaware precedent regarding elections -- in  
24 particular, we're not in a merger; we're in elections,

1 Your Honor -- to give over fiduciary responsibility to  
2 a third party, in Elliott, and bind the board to one  
3 certain shareholder proposal prior to a known  
4 intervening event to come up in January and February  
5 of other proposals from other stockholders under their  
6 own bylaw.

7                   And to do so when no threat of a proxy  
8 contest can even exist in December, Your Honor, prior  
9 to Elliott even submitting nominations for directors  
10 at Crown can only have one purpose: that of insulating  
11 the remaining incumbent directors from any future  
12 contests that would come from Elliott or from anyone  
13 else later on from the shareholder proposals.

14                   Defendants talk of mootness. This  
15 structure moots the advance-notice bylaw because the  
16 slate is preset and preagreed before any other  
17 proposals can even be known. And this is the activist  
18 calendar for contest, Your Honor, not the Delaware  
19 calendar that is at issue here; because this contract  
20 goes further and beyond the problem of binding in  
21 advance, inappropriately, the board against other  
22 proposals and moots the bylaw Miller relied on in  
23 preparing his business proposal for six months and  
24 aiming for the proposal to go to the board on

1 January 1st, consistent with the bylaw.

2           The agreement grants special rights to  
3 a holder of derivative instruments, as opposed to  
4 stock. And that is a big problem under Delaware law.  
5 Directors do not owe duties to holders of swaps. And  
6 Elliott's admitted business model is to not hold  
7 stock, but to hold derivatives that look to stock and  
8 play off of the stock price but are not, in fact,  
9 stock.

10           This means an activist can announce a  
11 \$2 billion position in November here that is not in  
12 stock, but derivatives, and take the profit from the  
13 pop on announcement right up front. And here, Elliott  
14 targets companies under the 13D limit, and they are  
15 allowed to do that, so their position of how it works,  
16 how it hedges out risks, how it operates differently  
17 to stock -- because it clearly does -- is not known or  
18 reported.

19           But for Elliott it's fine, and this is  
20 their business. But the board here elevates the  
21 interest of the derivative holder above the  
22 stockholder in exchange for board seat preservation,  
23 because it is economic for the activist to hold these  
24 interests -- it's cheaper, Your Honor -- and the

1 contract endorses it.

2           This contract talks about total  
3 economic exposure, all right. And it says you can --  
4 it says to Elliott, you can stay in these derivatives;  
5 you don't have to own stock, you can stay in them.  
6 And we don't know what they are. We have no way of  
7 knowing.

8           So if they've hedged out interest rate  
9 risks -- stockholders have interest rate risks, Your  
10 Honor. If they have made this a relative value hedge,  
11 where they have isolated only Crown and not the  
12 competitors, and taken out industry risks --  
13 stockholders have industry risks, Your Honor.

14           And so these trading positions of  
15 Elliott can change daily, Your Honor, and they are not  
16 reported to the board. And the contract also  
17 requires -- which is really unbelievable -- it  
18 requires the company to protect Elliott's trading  
19 rights. Look at the provisions. The board here had  
20 to protect Elliott's right to trade these derivatives  
21 through the life of the contract. Derivatives aren't  
22 stock, Your Honor. And they can be changed, Your  
23 Honor.

24           And what this does is it creates a

1 subsidized-by-the-board total economic exposure  
2 concept that is not stock by definition -- it is not.  
3 But the directors keep their seats and make it  
4 self-dealing under the agreement because they grant  
5 special governance rights -- we haven't asked for  
6 governance rights -- to Elliott ahead of the window  
7 for proposals. And they only know now, because of  
8 this contest and our complaints, that over 90 percent  
9 of Elliott's position is still in derivatives. And  
10 those derivatives move differently value-wise, by  
11 definition, than a share of stock. But the directors  
12 don't know how Elliott's nonstock position moves  
13 differently.

14                   And the contract doesn't require any  
15 reporting to the board of the position, even though  
16 Mr. Genrich is on the board and gets paid out of the  
17 Elliott position and is subject to duty of loyalty and  
18 should be required to disclose it daily to the board  
19 if it's changing. And, again, that is not in this  
20 contract. It is the reverse. It is a black box to  
21 the board.

22                   And so future Miller proposals, Your  
23 Honor, will not be brought for stockholders to see and  
24 choose from, because a very efficient nonstock trading

1 holder can front-run the process and be rewarded by  
2 the board and protected with special rights that  
3 stockholders do not enjoy, in exchange for board  
4 seats. And more and more elections, Your Honor, will  
5 be settled up-front, before windows open for  
6 stockholders to propose anything, because it is  
7 efficient for the market, it costs less.

8           And if Paul Weiss' latest statement is  
9 correct, it will become market standard. It's not  
10 market standard. These agreements do not routinely  
11 refer to total economic exposure. Even Elliott's own  
12 agreements in other situations, Your Honor, don't have  
13 this concept.

14           So for Miller, every day that this  
15 contract stays in place is a day of enormous harm  
16 because it dominates the proceedings. See where we  
17 are today, Your Honor, and what he has gone through to  
18 get this proposal forward. And it represents an  
19 unprecedented advantage, this contract, for one holder  
20 over all others.

21           And by the time we get to this  
22 meeting, Your Honor, to have stockholders vote --  
23 which is not passé -- they will have picked a CEO and  
24 a fiber plant. And all that will have been done with

1 predominantly a publicly stated-to-be derivative  
2 holder on the phone here influencing all of those  
3 decisions, with no protections for stockholders who  
4 want to have a say, who relied on the bylaw, Your  
5 Honor, and a clean vote and played by the rules and  
6 waited for the proposals.

7 Thank you, Your Honor.

8 THE COURT: That was very helpful. I  
9 appreciate it.

10 Can you point me to the language that  
11 you were alluding to in terms of preserving Elliott's  
12 ability to trade through the derivative securities.  
13 You said, I think, it was in the original cooperation  
14 agreement somewhere.

15 ATTORNEY WOOLERY: It's in the  
16 original cooperation agreement and the new one.

17 And, Ben, I don't know if you are on  
18 the phone, you can help me -- have it in front of me.

19 But there are provisions in the  
20 contract that relate to Elliott's ability to trade,  
21 and the company can't taint or infect them or -- and  
22 have to allow them to trade. I apologize, I don't  
23 have the contract right in front of me.

24 Ben, I don't know if you could raise

1 it.

2 I know the provisions are there, Your  
3 Honor, because I read them. And I was in shock the  
4 first time I read them and they are there still.

5 But what they are really about is --  
6 what those provisions are about, Honor, is, you see,  
7 Elliott is in synthetic equity, right?

8 THE COURT: Okay.

9 ATTORNEY WOOLERY: So it's not stock.

10 THE COURT: I get it. I just want to  
11 know the language so I can read it.

12 Mr. Ben, whoever you may be, can you  
13 point us to the right provision?

14 ATTORNEY WOOLERY: Ben, can you point  
15 the Chancellor to --

16 MR. HOWARD: Hi Jim, and hi, Your  
17 Honor. Give me one moment as I run that down, if you  
18 don't mind. Thank you.

19 THE COURT: No worries. And you can  
20 tell me after I hear -- in reply. That's fine as  
21 well.

22 All right. Mr. Chipega and  
23 Mr. Rossman. Why don't we go back to Mr. Chipega  
24 first.

1 ATTORNEY CHEPIGA: Thank you, Your  
2 Honor.

3 Just briefly, in plaintiffs'  
4 presentation, you heard nothing about what the actual  
5 interference with the vote is. They talked about  
6 things that are looming, overhangs, but there's no  
7 actual coercive, preclusive -- any kind of imminent  
8 threat to a free and fair election in May.

9 Mr. Heyman said that all of the  
10 actions of the board were void *ab initio*. I haven't  
11 heard a case or a principle as to why that is. He  
12 hasn't come forward with a legal argument that  
13 suggests that that's true.

14 The derivative argument that  
15 Mr. Woolery was making, it's just not true. I mean,  
16 Elliott is a beneficial owner of stock. When they  
17 filed their 220 demand, they presented it to the  
18 board. We saw that they were beneficial owners of  
19 stock, not just derivatives. And my understanding is  
20 that they own more beneficial shares of stock than the  
21 Boots team does.

22 The fact that they also have  
23 derivatives is not anything of concern to us or the  
24 Court at this point or on this motion. And I do not

1 know the language that Mr. Woolery is referring to  
2 about giving them any sort of trading rights. That's  
3 just -- that's not true.

4                   And finally, Your Honor, you heard  
5 complaints about the timing of the deal in December.  
6 There is nothing that would prevent a company from  
7 signing a cooperation agreement at any point. The  
8 timing was what it was because Elliott came with a 220  
9 demand about the advance-notice bylaw, and that's what  
10 kickstarted the conversation.

11                   There is no provision stopping anybody  
12 from signing a cooperation agreement at any point in  
13 the calendar year or calendar cycle, so the harm that  
14 they are complaining of in that respect, they are just  
15 seeing ghosts, respectfully.

16                   And if Your Honor has any other  
17 questions, I'm happy to address them.

18                   THE COURT: Mr. Rossman, how about  
19 you?

20                   ATTORNEY ROSSMAN: Thank you, Your  
21 Honor.

22                   I want to start by saying none of the  
23 arguments that Mr. Woolery made are in the papers or  
24 properly before the Court, and I don't know what

1 provision he is referring to in the agreement. I will  
2 look forward to reading it when he points it out to  
3 me.

4                   But the idea that there is anything  
5 wrong with, you know, investors investing, in addition  
6 to the common stock, in options or in swaps or in  
7 other synthetic equity would be a novel idea. And it  
8 would be a novel idea to Mr. Woolery's client, because  
9 my understanding is that the vast majority of their  
10 position is in options and in swaps, and not in common  
11 stock; that they have a relatively modest amount of  
12 common stock that they hold.

13                   And to be clear, Your Honor, Elliott  
14 has, my understanding is, over a million shares of  
15 common stock, that it is an actual holder of. There  
16 is plenty of an interest for it to be motivated to  
17 participate here. And the full measure of its  
18 position makes it one of the, I believe, five largest  
19 investors in the company, period.

20                   And that's important, Your Honor, not  
21 just because of fiduciary obligations that are owed to  
22 shareholders. It's important because Elliott's  
23 interest entirely is in a positive outcome for the  
24 company. Elliott's interest is seeing the company

1 succeed. That is the only -- that is the only  
2 financial interest that it has in Crown Castle.

3 And, Your Honor, the idea that there  
4 was some entrenchment here -- and oh, before I get to  
5 entrenchment, I just want to emphasize one point that  
6 stuck with me.

7 Mr. Woolery said they were in shock  
8 when they saw these provisions -- provisions which I  
9 have yet to have pointed out to me. That was  
10 December 19, 2023, okay? They didn't come forward at  
11 that time to file a claim or to seek immediate  
12 injunctive relief from those provisions. They didn't  
13 do anything, and they waited.

14 And only after Your Honor's *Moelis*  
15 decision did they kickstart this litigation. And I  
16 would submit, very respectfully, Your Honor, in a very  
17 cynical way, to try to weaponize your *Moelis* decision.  
18 Because they are very transparently not standing up  
19 here arguing for, you know, a board-centric view of  
20 corporate governance. What they're arguing for is  
21 that they want their voice, over the company's voice  
22 and over one of the largest investor's voice, to be  
23 the one that dominates the discussion.

24 So, Your Honor, if they had any -- and

1 this is important as it relates to the expedition,  
2 also to the *status quo* order. If they had a beef with  
3 those provisions that Mr. Woolery just identified for  
4 the first time in arguments --

5                   ATTORNEY WOOLERY: I have the  
6 provisions, Your Honor.

7                   THE COURT: Hold on. We will get back  
8 to you. Don't worry, don't worry.

9                   ATTORNEY ROSSMAN: -- then the time to  
10 make it was back in December, not now. And I think  
11 laches very much operates with respect to their  
12 request that the Court now immediately drop all other  
13 matters and try to take this up to conclusion in the  
14 course of a month; you know, disputes that might  
15 otherwise take two or three years.

16                   So, you know, that's -- I will pause  
17 there, Your Honor, and I will wait for further word on  
18 the provisions.

19                   THE COURT: All right. That's  
20 helpful.

21                   So, Mr. Woolery, do you want to share  
22 with us the provisions.

23                   ATTORNEY WOOLERY: It's in Section 10,  
24 and I'm going to it now, Your Honor. And I apologize

1 for not being more spry. In the middle of the  
2 paragraph: "The Company acknowledges and agrees that  
3 [] no Company Policy shall in any way inhibit any  
4 Board members (including the New Directors) from  
5 engaging in dialogue with the Investors so long as  
6 they" blah, blah, blah, blah, blah, blah. "[N]o  
7 Company [bylaw] shall be ...."

8           These provisions talk to the company's  
9 policies, and they run to the ability of the investors  
10 to trade in the company's securities by their terms  
11 here, Your Honor.

12           So now we're talking about company  
13 policies, Your Honor, that the board has, and we're  
14 talking about -- and it's not a novel argument at all,  
15 it is in our papers.

16           And I'm shocked that Mr. Rossman  
17 doesn't see our papers. How many times do our papers  
18 say they don't own stock, Andrew? It says it over and  
19 over again.

20           So in that -- so what I'm saying, Your  
21 Honor, is that the derivative position -- and it's a  
22 huge issue. It's 90 percent derivative. They admit  
23 it. In their public statement, they came out and said  
24 we only have 100-and-some million dollars on the 13F,

1 but we are right under the index holders. That was  
2 the public statement of Elliott. Which means that  
3 over 90 percent of it is in derivatives.

4           Mr. Chipega wants to tell you it  
5 doesn't matter to the board how those derivatives  
6 move, when they have a representative on the board.  
7 So in other words, a stock -- the stock could go up  
8 \$1, and it could go up a dollar because of a lot of  
9 different reasons.

10           The derivative position that Elliott  
11 has got could move in all different directions off of  
12 that stock move. Totally different than the  
13 stockholders. And so you're going to talk to them  
14 about fiber and who is going to be the CEO, and you  
15 don't know whether their position is short-dated.

16           They could have taken all of their  
17 profit and hedged out all of the risk here, Your  
18 Honor. They could have no remaining outstanding risk.  
19 Mr. Rossman doesn't know. Mr. Chipega can't tell you  
20 their position, can't tell you how it works. And  
21 Mr. Gordon wants to tell you, oh, the board doesn't  
22 need to know about that; this is all market standard,  
23 they don't need to know.

24           THE COURT: So I remember -- and again

1 this may be my own hallucinating from having to read  
2 this relatively quickly. I felt like there was  
3 something in the agreement about being net long to  
4 some extent.

5 ATTORNEY WOOLERY: Yes.

6 THE COURT: So, again, I'm in --

7 ATTORNEY WOOLERY: Could I talk to  
8 that?

9 THE COURT: Yes, please do.

10 ATTORNEY WOOLERY: So what it says --  
11 and it only governs certain parts of the contract. It  
12 says they have to be net long 1 percent. Now, this  
13 company is a \$50 billion, roughly, market cap. 1  
14 percent of the company is 500 million.

15 To buy a one-week option, Your Honor,  
16 to be net long 1 percent costs roughly a million  
17 dollars, all right? So to be net long 1 percent is no  
18 big deal, all right? They make it like this is --  
19 and, again, I guarantee none of this was explained to  
20 the board.

21 But they say, oh, it's no big deal.  
22 It is a big deal. They could come in and out of the  
23 position. They can trade openly; there's no  
24 restriction on it. They could be trading debt

1 securities. They can play the fiber sale. They can  
2 play all which way to Sunday.

3           The board has no idea. They are not  
4 required to report it. We don't know how their  
5 position moves. Mr. Chipega and Mr. Rossman today  
6 can't tell you how this position moves. They can't  
7 tell you if -- if Crown stock goes up a dollar, Andrew  
8 Rossman, what happens to Elliott's position? Tell me.

9           THE COURT: Just keep focused on me  
10 instead of moving to Mr. Rossman.

11           ATTORNEY WOOLERY: Okay. Okay. I'm  
12 just trying to understand, Your Honor, because I don't  
13 -- this part, I just don't understand. I'll leave it  
14 there.

15           THE COURT: I hear you.

16           Let me ask you to refocus, in terms of  
17 how this fits in with the challenge to the agreement.  
18 What I understood you to be saying is that at the time  
19 the board entered into this agreement, you don't think  
20 that they understood all these things and, therefore,  
21 that figures into the *Unocal* analysis, et cetera. And  
22 I hear that.

23           I think what your friends are saying  
24 in response, though, is okay, we disagree with that,

1 but let's assume that is true and let's accept  
2 Mr. Woolery's argument that this is a form of  
3 front-running the window.

4                   It doesn't matter because  
5 Mr. Woolery's clients weren't prevented by this from  
6 proposing their directors, and they could have  
7 proposed other business to be conducted at the  
8 meeting, had they wanted to. And now they can run  
9 their slate, and, in fact, from the concept of running  
10 the slate, the fact that Elliott has such a minimal  
11 position is good for your folks because it means that  
12 they don't have much voting power to bring to bear --  
13 now they're voting aligned anyway, but they wouldn't  
14 have had much voting power to bear.

15                   So tell me how you see it, in terms of  
16 this front-running actually impairing your clients'  
17 rights. Because I will tell you that that resonates  
18 with me to some degree. I mean, I do think that there  
19 is good reason to think that people ought to be  
20 generally following the rules, and if the board  
21 creates a window where they know people are going to  
22 be making nominations, the idea that you would lock in  
23 a slate before you get to that nomination window, all  
24 right, it's not crazy to me that that could be a

1 claim.

2                   But why, here, are you actually being  
3 harmed as things exist now?

4                   ATTORNEY WOOLERY: Because we -- we  
5 spent six months, and aiming for the window. And the  
6 way the front-running works is, you see, derivatives  
7 are cheaper to hold. You can announce a \$2 billion  
8 position. It's not \$2 billion. We all know that,  
9 right?

10                   And that's the activist calendar.  
11 They announced before the window. And so if Your  
12 Honor -- if we create a situation in Delaware where a  
13 subsidized sort of hedge fund nonstockholder can  
14 announce on a board, and the board can basically  
15 prenegotiate -- I mean, boards are not -- you know,  
16 don't love proxy contests. That's no secret, right?  
17 So they can prenegotiate with Wall Street through a  
18 hedge fund, settle the proxy contest, and do it before  
19 the window opens.

20                   It's right that we can run a proxy  
21 contest. Of course we can. We are doing it over  
22 chairs. We are doing it over glass. Mr. Rossman says  
23 I have to climb Mount Everest over here, but he gets  
24 to skate downhill.

1           So the question for Your Honor is, why  
2 is it hard for the board to wait for the proposals?  
3 What would have been so hard to wait to sign this or  
4 to have a fiduciary out for those proposals in the  
5 agreement?

6           And Mr. Rossman also wants to sound  
7 very equitable in this amendment. Your Honor, they  
8 didn't even talk to us about this amendment. They  
9 could have called us and said, look, we think *Moelis*  
10 says this. What do you guys think? It wouldn't have  
11 harmed them at all. They did it in two days. It was  
12 a tactic.

13           "Require" versus "want" is a very big  
14 difference, Your Honor. M&A, when you are required  
15 and you're locked into an agreement, and it says I can  
16 only get out of it if required, that's different.  
17 That requires lawyers and analysis, and we might be  
18 sued. So by definition it's different than -- than if  
19 it's not there.

20           So our client has been before --  
21 what -- what this board said to us was there is no  
22 room at the inn. I wish you guys had called us  
23 earlier. If they had known about everything evenly at  
24 the same time, would they have made the same

1 decisions? We don't know that, Your Honor. They  
2 should have.

3 THE COURT: So is that your  
4 understanding of what happened? Because what I am  
5 told --

6 ATTORNEY WOOLERY: Yes.

7 THE COURT: -- by the other side is,  
8 no, we thought these guys weren't qualified, and so --

9 ATTORNEY WOOLERY: They didn't even  
10 know about us. The board didn't -- when they signed  
11 the agreement, they didn't know about us.

12 THE COURT: I agree with that. But  
13 when you-all came to them in February, what the  
14 defendants are saying is, yeah, if we thought they  
15 were qualified, we would have added them to the slate.  
16 There wasn't any limit on us doing that. We would  
17 have put out a slate of 16 people and the stockholders  
18 could have picked; but we just didn't think they were  
19 qualified.

20 And that, to me, is a different  
21 situation than them telling you, look, we've only got  
22 11 slots. We've recommended our 11 slots. Sorry,  
23 guys, we just don't have slots for you. We've already  
24 picked the team, you know, try out next year.

1                   ATTORNEY WOOLERY: Yeah, I mean, it  
2 was basically, Your Honor -- those were their public  
3 statements. What they really did with us was they  
4 said, look, this is -- we've already done our deal  
5 with Elliott, like, we have our protector here. We  
6 have settled the proxy fight, like, we don't want to  
7 get back into it.

8                   And when we went through it with them,  
9 it was a very efficient process. They were totally  
10 robotic, okay, through the whole thing. And the guy,  
11 Bartolo, would never call us back. We could never  
12 engage with them.

13                   We made a 48-page presentation to this  
14 board. There were practically no questions. The only  
15 questions came from the investment banker. I was on  
16 the board meeting, so I saw the impact of it.

17                   The overhang of this agreement and the  
18 psychology of directors, we're done with this. We  
19 settled -- it's over. Like, we did this deal. And so  
20 now we don't want to get back into a contest, we don't  
21 want to get back into these issues, we've settled our  
22 team. And I also believe there is something else at  
23 work, Your Honor.

24                   There is a fiber sale here, okay?

1 It's a big -- it's a \$12 billion, roughly, carve-out.  
2 Elliott can play in the financing of that. It's very  
3 juicy financing. They have that -- they are in the  
4 private equity and financing business. Nothing  
5 restricts them from doing it here. Why do they want  
6 Miller under the tent messing around?

7                   You know, Miller came forward with all  
8 these bidders, Your Honor. We did bidders and  
9 financing shorts because that was our play to show how  
10 credible we were, all for the company. I don't think  
11 Elliott likes all that. I think Elliott kind of, you  
12 know, wants to be sort of -- doesn't want us under  
13 their tent. And the incumbent directors did their  
14 deal, and they feel like they already gave it -- you  
15 know, kind of gave at the office kind of thing. So  
16 why should they give up more seats to us or, you know,  
17 do something different. Because, again, I did my deal  
18 with Elliott; like, it's over.

19                   That's the whole problem with this  
20 whole process. And, again, I fundamentally believe  
21 that if they had waited and not entered into this  
22 agreement in December 19th, then we would have had  
23 competing proposals. We would have blended the  
24 proposals.

1 THE COURT: I appreciate your  
2 position. I understand where you are coming from.

3 So, Mr. Chipega and Mr. Rossman,  
4 you-all are the movants, so you get the last word.

5 Mr. Chipega, why don't you go first if  
6 there's anything else you want to add.

7 ATTORNEY CHEPIGA: Just very briefly,  
8 Your Honor.

9 The idea that the mindset was closed  
10 is not true, and demonstrably not true. The board  
11 added another member at the end of January, after the  
12 Elliott deal was announced, Mr. Singer. That came at  
13 the end of January. This was not a set, baked thing.

14 Just to the points on the position.  
15 The company saw Elliott's position when they filed  
16 their 220 demand in December. That was clear. It  
17 showed common stock ownership. And there is a minimum  
18 voting threshold, as Your Honor rightly pointed out.  
19 That's in provision 6(b) of the cooperation agreement  
20 that requires a long position.

21 And finally, Your Honor, the claims,  
22 just to say it, the claims that Mr. Woolery is  
23 articulating now were not pled in the complaint or in  
24 the amended complaint. They are new things we're

1 hearing for the first time today, and none of it  
2 warrants expedition on the schedule that plaintiffs  
3 are demanding.

4 THE COURT: Mr. Rossman.

5 ATTORNEY ROSSMAN: Your Honor,  
6 briefly, just to be crystal clear about this. Elliott  
7 has a position that dwarfs the size of Boots' position  
8 in the company. I believe it's over \$1.5 billion in  
9 cash-held common stock and equity swaps that have the  
10 exact same economic consequences as holding the stock.  
11 That's why it's described as a long position. So all  
12 of the, you know, speculation that I think Mr. Woolery  
13 was laying out there is nonsense with respect to  
14 Elliott's position.

15 Paragraph 10 specifically, that was  
16 just identified for the first time in this argument,  
17 is not referenced in their briefs, is not referenced  
18 in their complaint. It's brand new, it's outside of  
19 the case, and it doesn't make any sense, Your Honor.

20 And, frankly, there is at bottom,  
21 there's nothing, there's nothing that prevents the  
22 board from deciding to put the Boots nominees, you  
23 know, on their slate today, if they thought that was  
24 in the best interests of the company; and nothing that

1 prevents shareholders from voting for them, which  
2 fully sinks their claims.

3           Perhaps it's because the board doesn't  
4 like the idea of someone who hasn't been involved in  
5 the company in 20 years coming back in, trying to  
6 appoint himself executive chairman, trying to get his  
7 son-in-law on the board, and trying to get \$5 million  
8 of reimbursement for some uncommissioned consulting  
9 work that they did, which apparently didn't resonate  
10 with the company that's actually running this  
11 business.

12           And the last thing I'll say is one of  
13 the reasons why they can run this proxy contest free  
14 and fair at the annual meeting is because when Elliott  
15 came in, they asked for the advance-notice bylaws that  
16 included the acting-in-concert provision to be  
17 withdrawn. And the company withdrew them. So it  
18 cleared the path for them to be able to run a slate if  
19 that's what they want to do, and there is no need for  
20 expedition or injunctive relief.

21           Thank you, Your Honor.

22           THE COURT: All right. I appreciate  
23 all of you-all's presentations. And I know we have a  
24 second motion to get to, but I do believe that this is

1 really the gating item, and I also think that I need  
2 to give you an answer.

3                   What I'd like to do is it's 10:23  
4 right now. Let's take a 15-minute break. If I need  
5 longer, I will have one of my clerks get on and tell  
6 you. But by my clock, that will mean we'll all get  
7 back on the phone at 20 of, and then hopefully I will  
8 be able to give you an answer on the motion to  
9 expedite at that point and then we'll move on in light  
10 of that ruling.

11                   Mr. Gordon, you had something to say?

12                   ATTORNEY GORDON: Yeah, Your Honor, I  
13 have a problem, and I'm happy to take it any way you  
14 want, but I'm supposed to speak at Tulane in a little  
15 bit, Your Honor, on controller liability, which I  
16 promise to just --

17                   THE COURT: You know my thoughts on  
18 that.

19                   ATTORNEY GORDON: I know your  
20 thoughts, Your Honor, so I plan to, you know --

21                   THE COURT: To object to them  
22 vehemently?

23                   ATTORNEY GORDON: Not true, Your  
24 Honor, not true. Greg Varallo is on my panel. There

1 will be no way I can object.

2 THE COURT: You'll have a good debate.  
3 That will be great.

4 ATTORNEY GORDON: So, Your Honor, I'm  
5 happy to tell them I can't do it if that's --

6 THE COURT: What time are you supposed  
7 to be on there? At 11?

8 ATTORNEY GORDON: 11:30 Eastern.

9 THE COURT: Well, we'll make it unless  
10 your TRO argument is incredibly verbose. But thank  
11 you for raising it. I appreciate it.

12 ATTORNEY GORDON: Okay. Thank you,  
13 Your Honor.

14 (Recess taken, 10:25 to 10:41 a.m.)

15 THE COURT: All right. Welcome back  
16 everyone, and thank you for being here and ready to  
17 go. I have often commented on people not having their  
18 screens on, so it's great to have all of you have your  
19 screens on. I appreciate it.

20 I'm going to go ahead and give you a  
21 ruling now. I'm going to leave the motion to expedite  
22 in place but as to a more limited aspect of the case,  
23 because I do think that, to some degree, the actions  
24 that Elliott and the company have taken have mooted

1 significant aspects of the plaintiffs' claims.

2           We're here because of a proxy contest.  
3 The incumbent directors include at least one  
4 representative of Elliott Management, which is a quite  
5 successful activist hedge fund.

6           In 2020, Elliott made some proposals  
7 to the company. Subsequently, the board added three  
8 independent directors. I note that fact as a  
9 background point. The plaintiff has attempted to  
10 paint those three independent directors as tools or  
11 representatives of Elliott. I don't think that, at  
12 this point, I have any basis to draw that conclusion.  
13 That's simply historically when Elliott first got  
14 involved in the situation.

15           In the fall of 2023, Elliott launched  
16 a new campaign. In December, they entered into  
17 discussions with the company. They initially asked  
18 for five of ten directors. The company and Elliott  
19 settled and entered into a cooperation agreement.  
20 That cooperation agreement added two directors to the  
21 board – one Elliott-affiliated director and one  
22 independent director.

23           The cooperation agreement contained  
24 agreements that reflected other aspects of the board's

1 judgment at the time, such as a decision to create two  
2 new committees. But in addition to those provisions  
3 reflecting the board's judgments at the time, the  
4 cooperation agreement contained provisions that bound  
5 the board going forward. The board was obligated to  
6 include the new directors on its 2024 slate, and the  
7 agreement capped the size of the board and the size of  
8 the two new committees, and it also did things like  
9 lock in the charters of those committees.

10 This all happened before the company's  
11 designated window for nominations for directors and  
12 proposals for business to be conducted at the annual  
13 meeting, which opened in January.

14 During the January nominating window,  
15 the plaintiffs proposed a slate of their own. The  
16 plaintiffs engaged in discussions with the company,  
17 and on February 14th the board declined to recommend  
18 any members of the plaintiffs' slate.

19 On February 23, I issued a decision in  
20 *Moelis* that called into question the validity of the  
21 provisions in the cooperation agreement that bound the  
22 board on an ongoing basis. The plaintiff has  
23 challenged the cooperation agreement on that basis  
24 as well as a breach of the directors' fiduciary

1 duties, arguing that enhanced scrutiny applies under  
2 *Unocal*.

3           There is a meeting coming up to vote  
4 on directors on May 22nd.

5           As I noted, the plaintiff has two  
6 theories. The first is a *Berle I* theory of statutory  
7 invalidity that challenges provisions in the original  
8 cooperation agreement, including a mandatory voting  
9 obligation, a nomination provision, and a  
10 recommendation provision. There's also a *Berle II*  
11 fiduciary argument contending that the cooperation  
12 agreement constituted a breach of duty.

13           We're here right now because of the  
14 motion to expedite. I previously granted the motion  
15 to expedite *ex parte*. I did so because, in these  
16 settings, I have to credit the plaintiffs'  
17 allegations. And in a case like this one, where there  
18 is an upcoming vote and an agreement that colorably  
19 was interfering with aspects of that vote, the real  
20 issue didn't seem to be whether expedition would be  
21 granted, but to what degree.

22           I therefore asked counsel to agree to  
23 a schedule but gave the defendants leave to revisit  
24 it. I got a letter from the defendants saying that

1 they would revisit it, but they didn't tell me why.  
2 They didn't mention that it was going to be due to  
3 some mooted action, so I inferred that it was just  
4 going to reargue the situation, which didn't seem  
5 helpful.

6                   That resulted in an exchange of orders  
7 about scheduling. I appreciate you-all putting in  
8 those orders and engaging in that effort. I now know  
9 that the change in the state of play is because of the  
10 mooted action.

11                   What the defendants have done is  
12 amended the cooperation agreement to eliminate some of  
13 the provisions and limit the effect of others. The  
14 plaintiffs' counsel argues that all of these  
15 provisions were void *ab initio*, and so none of these  
16 provisions have any effect.

17                   I view the matter differently. I  
18 don't think that the entire agreement is void *ab*  
19 *initio*, and I do think aspects of this are severable.  
20 I distinguish between the actions that the board  
21 decided to take at the time that got memorialized in  
22 the agreement and ongoing obligations that bind the  
23 board as to future decisions that the directors might  
24 make on an ongoing basis.

1           The first dimension is, for example,  
2 "We think it is wise to appoint two new directors to  
3 the board." Or the first dimension would be, "We  
4 think it's wise to create the fiber review committee."

5           The second dimension is "We will  
6 recommend these two directors, no matter what, for the  
7 next two years." Or "We will appoint a replacement  
8 director suggested by Elliott, and our consent will  
9 not be unreasonably withheld." Or "We will always  
10 keep in place the charter of the fiber review  
11 committee over the next two years, no matter what  
12 happens." Or "We will not increase the size of the  
13 board or the size of the fiber review committee over  
14 the next two years, no matter what happens."

15           It's the latter aspect that I think  
16 implicates Section 141(a). The former, I think, is a  
17 fiduciary decision that then gets documented in the  
18 agreement, but it doesn't have this ongoing  
19 constraining effect.

20           What that means in my mind is that the  
21 latter type of provisions, these ongoing commitments,  
22 are what is subject to the Section 141(a) challenge,  
23 but that doesn't necessarily render void the decisions  
24 that the directors made and implemented in real time.

1 I think that the amendments mooted  
2 virtually all of the issues that the plaintiff  
3 challenged. I don't think they mooted all of the  
4 provisions that have ongoing effects, but they mooted  
5 virtually all the provisions that the plaintiffs  
6 challenged. The only one that I think is still live  
7 is this question of the obligation to recommend the  
8 incumbents, including the new directors.

9 And here, after the modification by  
10 the fiduciary out, I'm not saying that it's invalid.  
11 I'm saying that I'm not sure. What Elliott and the  
12 company did to modify this provision was to allow the  
13 directors to withdraw their recommendation of a  
14 specific individual if the directors determined, after  
15 consultation with counsel, that their fiduciary duties  
16 required it.

17 That is a common formulation that's  
18 used in M&A agreements, so that starts out with a lot  
19 going for it. As you-all know from *Moelis*, but also  
20 from my earlier *Primedia* decision, following the work  
21 of distinguished practitioners like Frank Balotti and  
22 some of the folks over at Morris Nichols, I  
23 distinguish between a termination right and a  
24 recommendation right. The termination right is what,

1 to me, more obviously implicates third-party  
2 contractual interests. The recommendation right is  
3 something that, to me, is strongly internal and  
4 connected to the board's duties to its stockholders.

5           It's not clear to me that the same  
6 limitations can apply to a recommendation right that  
7 we all would readily concede, or at least acknowledge,  
8 can apply to a termination right. I basically want to  
9 think about this one more, and I want your help  
10 thinking about it more.

11           I think that there continues to be a  
12 colorable challenge to the recommendation obligation  
13 as made subject to the fiduciary out. Again, no one  
14 should interpret this as meaning that it's going to be  
15 held invalid. There is a question in my mind about  
16 the use of that format in this context involving an  
17 election scenario where the board's recommendation is  
18 so important.

19           Now I move to the *Unocal* issues. And  
20 here I also think the plaintiffs have cleared the  
21 colorability threshold, if barely so. The defendants  
22 rely on *Ebix* to say that this cooperation agreement  
23 can't give rise to a *Unocal* issue because the board  
24 added directors and thereby diluted the incumbents'

1 voting power, rather than doing anything to entrench  
2 themselves. I think that misses the point and looks  
3 at the wrong comparison.

4           The issue in *Ebix* was the directors'  
5 entry into a director nomination agreement. A firm  
6 called Barrington threatened to launch a proxy contest  
7 for majority control of Ebix' board, so they were  
8 looking for four out of six directors. The individual  
9 defendants decided to bargain over it. And as the  
10 decision notes, the agreement reflected negotiated  
11 terms, presumably in line with each contracting  
12 party's intent.

13           The decision then says that applying  
14 *Unocal* to the board's agreement to give up board  
15 seats, though conceivable as entrenching, as far as  
16 that concession was a part of a *quid pro quo*, or, in  
17 *Ebix*, the extinction of Barrington's not-yet-launched  
18 proxy contest, is counterintuitive.

19           I don't think it's counterintuitive.  
20 I think that this is sound-bite reasoning. It sounds  
21 good when you say it fast -- "Oh, they added seats, so  
22 how could that possibly be a *Unocal* claim?"

23           But the issue is not with them adding  
24 seats. The issue is that the original threat was that

1 four of the six would lose their jobs and be out. And  
2 they came up with a solution in which all six kept  
3 their jobs and two more were added. That is the  
4 comparison. Not with *status quo*, it's the comparison  
5 against the threat.

6                   Here, I think we have a similar  
7 dynamic. It's at least alleged Elliott came in  
8 threatening five out of ten -- I guess five out of  
9 eleven -- which is a substantial portion of the board.  
10 I agree with the defendants that there isn't a  
11 suggestion that this is coercive or preclusive. The  
12 question is whether it falls within a range of  
13 reasonableness.

14                   I think there is some reason to think  
15 that this is reasonable on its face, but I do think  
16 that the plaintiffs have raised enough of a colorable  
17 issue about the timing of the agreement in advance of  
18 the January nomination window, and the potential  
19 differences that stem from Elliott's use of  
20 derivatives, rather than common stock, to at least  
21 allow the *Unocal* claim to go forward. I think, in  
22 other words, that there are colorable claims here as  
23 to those issues.

24                   The last question is whether there is

1 any colorable threat of irreparable harm. And here  
2 again, I think that the plaintiffs have cleared the  
3 hurdle for purposes of a motion to expedite, if only  
4 barely.

5           The plaintiffs' argument is that this  
6 combination of provisions has constrained the board so  
7 that the board has not recommended or otherwise  
8 supported the Miller slate and their ideas. Instead,  
9 the board felt bound. They had already agreed with  
10 Elliott and they weren't going to cut another deal.

11           That is colorable. The defendants  
12 have a different view. They say that the board made a  
13 decision and viewed Miller and his crew as not having  
14 good ideas, as being out of touch, and as being  
15 self-interested because Miller wanted to appoint  
16 himself as executive chairman and pursue a strategy  
17 that wasn't advisable.

18           That's also a colorable view. I can't  
19 decide between those views at this stage of the case,  
20 and therefore I am going to allow this matter to go  
21 forward. I am not going to allow it to go forward as  
22 to the mooted aspects of the cooperation agreement.

23           That brings us to the question of how  
24 to implement a schedule. We have the meeting date

1 scheduled for May 22nd.

2           It seems to me that we can have a  
3 preliminary injunction hearing instead of a trial. I  
4 think what I would be doing here is not giving any  
5 type of mandatory relief. What I would be doing here  
6 is issuing an injunction that would block the  
7 recommendation provision as modified by the fiduciary  
8 out. I would be enjoining that provision from having  
9 any effect, which strikes me as classic prohibitive  
10 relief and, therefore, addressable in an injunction  
11 posture.

12           I also think that we can do this type  
13 of hearing in the second half of April. That would  
14 give me enough time to give you-all a ruling in  
15 advance of the May 22nd meeting, which I would commit  
16 to do promptly.

17           That's my views on the motion to  
18 expedite. Let's turn now to the motion for a  
19 temporary restraining order.

20           And so Mr. Heyman, I think that's your  
21 initial water to bear.

22           ATTORNEY HEYMAN: Yes, Your Honor, and  
23 I will be brief. I think Your Honor's rulings on  
24 colorable claim and irreparable harm largely govern

1 the outcome on this. But, you know, I want to note  
2 that we recognize that the *status quo* motion may be a  
3 bit of a misnomer, that we're really seeking a TRO.  
4 And I want to emphasize that for clarity because the  
5 defendants keep trying to foist different standards on  
6 us.

7           You know, this motion is based on the  
8 concept of the fruit of the poison tree. We're  
9 seeking on this motion to enjoin the fiber review and  
10 CEO search committees created by the cooperation  
11 agreement, and left in place by the amendments, from  
12 continuing to carry out their charters and possibly  
13 lead to decisions regarding these what they call  
14 "mission-critical matters" -- they could be difficult  
15 to undo -- all while we're in the midst of this proxy  
16 contest regarding the future of the company.

17           Conclusion of the committee processes  
18 would fundamentally alter the playing field by making  
19 it nearly impossible for Boots to carry out the plan  
20 that it's proposing to shareholders as part of its  
21 slate.

22           Defendants admit that since the  
23 formation of the CEO search and fiber review  
24 committees, they have been searching for a CEO and

1 conducting a review of strategic alternatives and  
2 operational changes for its fiber business.  
3 Specifically, defendants explain that the fiber review  
4 committee is currently in the process of evaluating  
5 potential strategic alternatives as well as conducting  
6 an operational review of the company's fiber business,  
7 including having discussions with potential  
8 counterparties.

9           The committee meets weekly, has been  
10 updating the full board on its progress, and its work  
11 will likely lead, in the committee chair's view, to an  
12 opportunity for a valuable strategic transaction.

13           Likewise, the CEO search committee has  
14 continued to work during the pendency of this  
15 litigation and is in the process of interviewing  
16 candidates for the CEO position. This progress report  
17 confirms plaintiffs' concern that an opportunity will  
18 arise in the near future and the compromised and  
19 entrenched board will hire one of its preferred  
20 candidates.

21           Defendants downplay the role of the  
22 committees, we heard earlier today, as merely  
23 advisory. But in reality, the board has delegated  
24 substantial responsibility to these committees to

1 shape the company's immediate strategy.

2           For example, the fiber review  
3 committee is empowered to oversee and direct the board  
4 and management's review of fiber alternatives and to  
5 provide recommendations and to retain its own  
6 accountants, consultants, financial advisors, lawyers,  
7 and other advisors.

8           Similarly, the CEO search committee is  
9 empowered to conduct substantially all of the hiring  
10 process for new company leadership, from hiring  
11 outside advisors, including advisors on qualifications  
12 for acceptable candidates, and actively interviewing  
13 potential CEOs. The full board will consider only the  
14 hand-picked winners of the committee-run process.

15           Defendants' insistence on maintaining  
16 the committees and not agreeing to our TRO defies  
17 their suggestion that the committees are unimportant.  
18 These decisions may radically alter the company's  
19 strategic options and could foreclose better  
20 opportunities to realize stockholder value, all of  
21 which is at issue in the current proxy contest.

22           Specifically, here, the CEO search  
23 committee could alienate desirable candidates, and a  
24 fiber sale or other disposition of assets could have

1 significant adverse effects, such that the company and  
2 its stockholders would permanently miss out on the  
3 opportunity to reap the benefits of Boots' carefully  
4 researched proposal, including up to \$1 billion in tax  
5 savings if a spinoff is completed by the end of this  
6 year.

7                   And I don't know if Mr. Woolery has  
8 anything to add to what I have just stated.

9                   ATTORNEY WOOLERY: Not at all, other  
10 than these are the critical items in the contest, Your  
11 Honor. That's it.

12                   THE COURT: All right.

13                   Mr. Gordon.

14                   ATTORNEY GORDON: Thank you, Your  
15 Honor. For the record Andrew Gordon, Paul Weiss, for  
16 the Crown Castle defendants.

17                   Your Honor, let me, before we launch  
18 into the factors, make two maybe overarching points.  
19 The first, and it's important, is, having read the  
20 case law and *status quo* orders -- and I'm quoting from  
21 *Dyer*, a *status quo* order should not alter the *status*  
22 *quo* "to return the state of affairs to a prior *status*  
23 *quo*." And, Your Honor, as we put forward in our  
24 papers, that is precisely what the plaintiffs'

1 proposed *status* order seeks to do.

2           As noted, since December, the CEO and  
3 the fiber review committees have been searching for a  
4 CEO and undergoing an in-depth operational review of  
5 the fiber business, as well as exploring strategic  
6 alternatives for that business – and that's laid out  
7 in the Bartolo affidavit. And that's the *status quo*.

8           And plaintiffs' proposed order would  
9 substantially disrupt that *status quo*. And if you  
10 look at the overbreadth of that order, it's they can't  
11 take any action in furtherance or in reliance of the  
12 cooperation agreement; can't initiate a sale process;  
13 including, but not limited to, initiating a sale  
14 process, retaining advisors, soliciting potential  
15 bidders, retaining a new CEO, holding any meetings or  
16 taking any actions based on recommendations. That's  
17 paragraph 2 of their proposed order.

18           And as we pointed out, that request is  
19 far from a *status quo* order that we have seen. And we  
20 should keep in mind, this is not a 225 case where  
21 there -- there is a board here. There is no debate  
22 about -- we're not fighting over whether that board is  
23 a legitimate board.

24           And in the non-225 context, it's our

1 view that the relief being requested radically up-ends  
2 the *status quo* insofar as it prevents the board from  
3 managing the company in just about all important  
4 aspects of its operational review and its ability to  
5 retain a new -- new CEO.

6           We think that's really extraordinary  
7 relief. It goes way beyond what they would be  
8 entitled to even if they were successful on their  
9 claims. And we haven't found, and they don't cite, a  
10 single case that would justify it. So that point one  
11 is sufficient to deny the motion.

12           Second, Your Honor, my other  
13 overarching point is because plaintiffs seek a return  
14 to the *status quo* before the cooperation agreement was  
15 entered into, what plaintiffs are truly seeking,  
16 whether they call it a TRO or something else, is truly  
17 relief in the form of a mandatory injunction. Again,  
18 relying on *Dyer* -- and I should say that's D-y-e-r,  
19 for the court reporter -- the Court noted that to  
20 grant such an injunction, the Court "... must either  
21 hold a trial and make findings of fact, or base an  
22 injunction solely on undisputed facts.'" And as the  
23 Court noted in *Dyer* -- and I think it's true here, as  
24 evidenced by the argument and the papers -- the facts

1 underlying the motion for a *status quo* order reveals  
2 the facts are "anything but '[]disputed,'" and that's  
3 another reason to deny the motion.

4           Your Honor, turning to the factors.  
5 As I read the case law, we really focus on whether the  
6 order will avoid imminent irreparable harm and whether  
7 that harm to plaintiff outweighs harm to defendants.

8           I won't say much on reasonable  
9 likelihood of success. I think we've had a whole  
10 debate about the merits of the claims, and I also  
11 appreciate, you know, the preliminary nature of where  
12 we are right now.

13           On irreparable harm, Your Honor -- and  
14 I think we have to look at what the plaintiffs here  
15 are saying. They are saying the cooperation  
16 agreement -- and I'm looking at paragraph 30 through  
17 32 of their moving papers -- delegates control over  
18 key strategic decisions to Elliott. And they say  
19 things like unless enjoined, Elliott will be able to  
20 initiate a sales process, retain advisors, conduct  
21 analyses, solicit potential bidders. They worry --  
22 I'm quoting from paragraph 32 about how Elliott will  
23 conduct the process. And even in the reply papers,  
24 they argue that permitting Elliott to pervade the

1 committee decision-making will inflict harm. And  
2 that's at paragraph 16 and 17.

3           But, Your Honor, the problem that  
4 plaintiffs face here is that Elliott does not control  
5 either the CEO search or fiber review committees. It  
6 is one of four on the CEO search committee, one of  
7 five on the other committee. Independent directors  
8 are the other members of those committees, and  
9 independent directors chair both committees. And the  
10 Elliott directors, there is no dispute, if you look at  
11 paragraphs 2 and 3 of the cooperation agreement, can  
12 be removed from the committees at any time by the full  
13 board. That's point one.

14           Point two, the committees are  
15 advisory. They truly are advisory. If you look at  
16 their charter, they can only make nonbinding  
17 recommendations to the full board.

18           So I'm not sure why plaintiffs think  
19 it's something other than that. If you look at that  
20 full board, 11 of the 12 are independent of Elliott.  
21 So these committees have zero decision-making  
22 authority.

23           Finally, point three, under Section 2  
24 and 3 of the cooperation agreement, the full board can

1 change in light of the amendments the size of those  
2 committees. So if anybody thought Elliott was  
3 exercising undue influence there, the board has a  
4 means to deal with that problem short of a *status quo*  
5 order barring the committees from doing anything.

6           So, Your Honor, there is no  
7 conceivable universe where Elliott is unilaterally  
8 launching a sales process or hiring a CEO at Crown  
9 Castle, and for that reason, there is really no  
10 irreparable harm, insofar as what they are seeking in  
11 their *status quo* order.

12           The next point I will turn to is the  
13 balance of equities. Here, Your Honor, I think the  
14 plaintiffs say that there is -- and repeat -- that  
15 there is nothing in their proposed *status quo* order  
16 that would prejudice defendants, paragraph 34.

17           That is wrong. Here, the equity would  
18 clearly favor defendants, based on the affidavit that  
19 Mr. Bartolo put in, where he explains that disrupting  
20 the work of the CEO search and fiber review  
21 committees, which has been underway since December,  
22 will severely harm the company and its stockholders.

23           As he explained with regard to the CEO  
24 search process, we're actively interviewing CEO

1 candidates. Any delay in the process presents  
2 significant risk that otherwise-qualified candidates  
3 will walk. And without a permanent CEO, Your Honor, I  
4 don't think you need any special knowledge here; a  
5 company like our client, or anybody else, would face  
6 enormous challenges without a permanent CEO to advance  
7 operational and strategic objectives.

8           Second, with regard to the fiber  
9 business review committee, Your Honor, they are  
10 currently conducting a review of the business. That's  
11 an operational review. They are also considering  
12 strategic alternatives for that business. And as  
13 Mr. Bartolo explains, delays mean risk. Buyers can  
14 lose interest, market industry conditions can change,  
15 interest rates can change, economic conditions can  
16 change. All can impact a potential transaction or  
17 price, or even just the operational review.

18           So there is enormous potential to harm  
19 the company, as shareholders, by delaying a potential  
20 value-enhancing strategic transaction, or whatever the  
21 results of that operational review are, if it can't  
22 act under a *status quo* order.

23           On the other hand, if we look at the  
24 plaintiffs, they are not harmed. They can wage their

1 contest -- they obviously are unhappy with the  
2 direction of the company. They can wage their  
3 contest. They can try to get elected to the board,  
4 and if the company decides to do something, it will be  
5 time for them to deal with that.

6           Your Honor, I probably would like to  
7 think a little bit about reasonable likelihood of  
8 success, in light of your comments a little bit. But  
9 my reaction here is, given what you said about the two  
10 buckets, which is, you know -- and in that first  
11 bucket, appointing two new directors or forming  
12 committees, I think there is no reasonable likelihood  
13 of success here, given that we have mooted out the  
14 other claims. I think the claims that you have set  
15 for expedition moving forward don't really relate to  
16 the relief that they are seeking, at least insofar as  
17 the *status quo* order is concerned.

18           So my view is, even though Your Honor  
19 said the claims were colorable to move forward, I'm  
20 not sure the claims that are moving forward entitle  
21 them to the relief they're seeking. But there is a  
22 difference between colorability and reasonable  
23 likelihood of success. And for the reasons we have  
24 put forward in our papers, we would argue that while

1 they may have gotten through that low bar, they cannot  
2 get past, in light of the amendments, a reasonable  
3 likelihood of success; again, insofar as the relief  
4 they are seeking in the *status quo* order.

5           Your Honor, we did also discuss how  
6 the request for relief bears no logical relation to  
7 the plaintiffs' claims. I will rely on my arguments  
8 in our papers there, Your Honor. So unless you have  
9 any other questions, I can turn it over to Mr. Rossman  
10 to see if he has anything to add.

11           THE COURT: Okay.

12           Mr. Rossman.

13           ATTORNEY ROSSMAN: Thank you, Your  
14 Honor. I will try to be as brief as I can.

15           Just picking up where Mr. Gordon left  
16 off, Your Honor has already determined that their  
17 claims regarding the formation of the committees,  
18 Mr. Genrich's presence on the committees, those are  
19 moot. And if the claims are moot, then obviously they  
20 can't be colorable, so they cannot form the foundation  
21 for injunctive relief.

22           So what the focus should be at this  
23 point, you know, taking into account Your Honor's  
24 ruling already on expedition, is what's left in their

1 case that maps to any injunctive relief that they are  
2 seeking in advance of the preliminary injunction  
3 hearing that they are having. Is there a need for a  
4 TRO in advance of that hearing? And, Your Honor, the  
5 only thing that I understand that's in play is the  
6 recommendation right and the related *Unocal* claims.

7           And the relief that they are seeking  
8 is relief that Your Honor can entertain in time for  
9 the annual meeting at the time that you hear us on  
10 preliminary injunction. So there is no need for any  
11 relief on that whatsoever here.

12           And I want to emphasize, Your Honor,  
13 the relief that was originally requested on their  
14 motion for *status quo* order -- which should properly  
15 have been called a motion for a temporary restraining  
16 order -- that relief that relates to the fiber sale  
17 process and the CEO search process not only disturbs  
18 the *status quo* but really threatens a real and  
19 imminent, and potentially staggering, in terms of  
20 value to the company, harm to the company and all of  
21 its shareholders.

22           If they lose out on a world-class CEO  
23 candidate, if they lose out on a multi-billion-dollar  
24 transaction, if they even delay operational changes

1 that could provide enormous savings to the company,  
2 all of that is tangible harm to all shareholders.

3           And there is no -- and I want to be  
4 very clear about this, Your Honor. Elliott has no  
5 interest other than the success of the company. If  
6 the Boots group has an idea that is value-maximizing  
7 for all shareholders, they can bring it forth. If  
8 they had a CEO candidate; if they had, you know, a  
9 potential transaction in mind, they could have brought  
10 those forth. They had an audience for it, okay?  
11 There is no reason why they can't come forward with  
12 something that's value-maximizing for everyone.

13           What they want is not to have the best  
14 ideas win out and the best value propositions win out.  
15 What they want is to bootstrap some element of control  
16 for themselves ahead of the proxy contest. And the  
17 only thing that they seem to be complaining about is  
18 that the board is following the board's own business  
19 judgment and not abdicating that business judgment to  
20 Boots.

21           And Your Honor well knows that there  
22 is, you know, one Elliott director, of 12 here, on the  
23 board. And no action can be taken without full board  
24 approval. So, you know, we think quite clearly that

1 the company and all of its unaffiliated shareholders  
2 are fully protected with respect to the company  
3 discharging the fiduciary obligations.

4 I'm aware of and I have been cited to  
5 no doctrine, no case law, that says that a proxy  
6 contestant can bootstrap control over the company and  
7 its board in advance of winning the proxy fight to, in  
8 effect, no pun intended, to put the crown on the head  
9 of Mr. Miller here in advance of his winning the  
10 election.

11 And there is no such thing as an  
12 overhang doctrine. There is a mootness doctrine, for  
13 good reason. And when claims have been rendered moot,  
14 there should be no injunctive relief associated with  
15 that.

16 Thank you, Your Honor.

17 THE COURT: Mr. Heyman.

18 ATTORNEY HEYMAN: Thank you, Your  
19 Honor. I'll also be brief. I may want the  
20 opportunity to heckle Mr. Gordon at his upcoming  
21 panel.

22 Defendants continue to focus on  
23 nomenclature here, saying it's a *status quo* order and  
24 this would be changing the *status quo*. But it really

1 is a TRO, and a TRO can enjoin ongoing activities.

2 And that's not mandatory relief, to prohibit someone  
3 from continuing to do something.

4           And colorability is still the  
5 standard, not a preliminary injunction standard of  
6 likelihood of success on the merits. And Your Honor  
7 has said that there are colorable claims regarding the  
8 recommendation right. And like defendants' counsel, I  
9 want to sift through the ruling and divine Your  
10 Honor's intent, as well, as we go forward.

11           But where there are issues regarding  
12 the recommendation issue, the composition of the  
13 committees is an extension of that; and having a voice  
14 on a committee is a valuable and important right. And  
15 they continue to try to dismiss these committees as  
16 being advisory on the one hand, and yet  
17 mission-critical on the other hand. I always tell  
18 Your Honor that every motion should have an irony, and  
19 I think this is one of the central ironies here.

20           So why are they in such a rush to be  
21 able to complete these mission-critical processes  
22 before the annual meeting? They don't say.

23           Now, we do think that they don't  
24 believe that any of these issues would require

1 shareholder approval. So the shareholders will not be  
2 given any voice on these issues, when we are  
3 presenting plans on these very issues and they want to  
4 be able to pull the rug out from under us in this  
5 proxy contest and make decisions that will essentially  
6 moot our plans, because we will not be able to  
7 effectuate our plans if these are carried through.

8           So I think that is all I have to say,  
9 and I don't know if Mr. Woolery would like 60 seconds  
10 or so.

11           ATTORNEY WOOLERY: Maybe just 30,  
12 Kurt, just to say once the egg is scrambled here, as a  
13 factual matter, Your Honor, if the fiber business is  
14 sold for a low price, it's over. You can't redo that.

15           And Mr. Rossman and the team of  
16 excellent lawyers, I should say, Mr. Gordon, they talk  
17 of hypotheticals; we're in a review. They are not  
18 coming to Your Honor saying we have a candidate right  
19 now we want to hire. We have a buyer for fiber today,  
20 right. They don't.

21           And these are the core issues on the  
22 contest. We brought 22 buyers to this board, signed  
23 up to NDAs. We said to this board we want to do this  
24 lickety-split; there are tax benefits this year. So

1 we are very interested in moving this forward, Your  
2 Honor, but we think this agreement is an illegal  
3 device overhanging this process, and it infects the  
4 committees and it infects those two processes. And we  
5 need an opportunity to show that to Your Honor before  
6 the eggs are irretrievably scrambled. And once you've  
7 sold a business, you can't unsell it.

8 Thank you.

9 THE COURT: All right. Well, I  
10 appreciate everyone's arguments and your time.

11 We're here on the second motion of the  
12 day, which is the application for a temporary  
13 restraining order. To give you the answer up front, I  
14 am not granting the temporary restraining order. The  
15 elements of a temporary restraining order application  
16 are parallel to the elements for a motion to expedite  
17 in that they initially require a showing of a  
18 colorable claim, and they also require a showing of  
19 irreparable harm, particularly for purposes of  
20 scheduling a preliminary injunction.

21 That said, because the results of the  
22 motion are different, the balancing of those elements  
23 can be different and generate different outcomes.

24 Here, as I already described to you, I do think there

1 are colorable claims. That's a low standard, and the  
2 plaintiffs have cleared that low bar.

3 I also think there is a threat of  
4 irreparable harm tied to the lack of an endorsement of  
5 the Miller slate. That is a different issue than the  
6 ongoing operation of the business in the form of the  
7 fiber committee and the CEO search committee.

8 I do give some credence to  
9 Mr. Heyman's argument that this is all fruit of the  
10 poisoned tree. He views the original cooperation  
11 agreement as constituting a breach of fiduciary duty,  
12 and therefore, he thinks that all of these other  
13 things flow from that and should be stopped.

14 I think for purposes of the proxy  
15 contest and the nature of the irreparable harm at  
16 issue, the area that I'm focused on is the board  
17 recommendation and decisions regarding candidates.

18 I don't think that there is the  
19 ability to freeze your target corporation in place. I  
20 think of that principle as stemming from a Chancellor  
21 Allen decision. He did that in a case that I think of  
22 as the *Ethan Allen* case, where there was a question of  
23 whether the defendants were going to spin off the  
24 Ethan Allen business, and he said you couldn't stop

1 the company from considering that spinoff pending the  
2 outcome of the corporate takeover fight.

3 I think the same is true here. That  
4 said, I don't want the company doing anything that I  
5 potentially couldn't remedy after the fact. And I  
6 think there should be some reasonable amount of notice  
7 to the plaintiff if the company is going to do  
8 something that would effectively be a *fait accompli*.

9 Now, I'm not going to say more than  
10 that, because how you-all structure your agreements is  
11 up to you. And so if you can, for example, enter into  
12 an agreement that's conditioned on the absence of some  
13 court injunction before closing, that's clever and  
14 fine and all well and good.

15 But what I don't want to have happen  
16 is to have something unfixable or unalterable suddenly  
17 be announced as an after-the-fact thing, without the  
18 plaintiff having at least some notice -- and my  
19 instinct would be five business days -- so that if  
20 they believe that there is some reason why this would  
21 dramatically upset the *status quo* and alter the proxy  
22 contest and could be viewed as some form of  
23 interference with voting rights in its own right, that  
24 they would have the opportunity to come and challenge

1 it.

2 I think that should happen. But  
3 otherwise, I'm not going to specifically require, for  
4 example, five days' notice before you enter into some  
5 type of agreement. I want you-all to figure out some  
6 way such that there is an opportunity for the Court to  
7 potentially act if, indeed, you were going to do  
8 something that otherwise would be irreparable and  
9 could be construed as affecting the outcome of the  
10 proxy contest.

11 I don't want to learn after the fact  
12 that there has been a simultaneous signing and closing  
13 of a sale of the fiber business and it's all over and  
14 done. That would be frustrating. But beyond that,  
15 I'm not going to impose any TRO restriction that would  
16 stop the work of these committees, for the reasons I  
17 have stated and for the reasons set forth in the  
18 defendants' papers.

19 Some final guidance on the scope of  
20 this litigation. I think that these things can tend  
21 to spin out of control once the lawyers really dig in.

22 Again, I am most focused, for purposes  
23 of the claims that I have allowed to go forward, on  
24 what happened in December that led to the cooperation

1 agreement. I am also interested in what happens in  
2 terms of the February decision to not recommend and  
3 support the Miller slate. It seems to me like that's  
4 where the key facts come into play.

5 Now, could there have been something  
6 in the intervening days or afterwards that sheds light  
7 on those issues? Sure. I'm not saying only conduct  
8 discovery into those two isolated points in time. But  
9 what I'm not going to want this litigation to devolve  
10 into is a lawsuit about the merits of the proxy  
11 contest or a lawsuit about what these committees are  
12 doing, or discovery into what those committees are  
13 doing.

14 Whoever wins this proxy contest is  
15 going to be determined by the stockholders; it's not  
16 going to be determined by me. That's the *In re Gulla*  
17 case. We often cite it; it's an oldie but goodie.  
18 All I'm going to do is make sure that people have had  
19 a fair opportunity to participate in the proxy  
20 contest, and that's why the case is going to be, from  
21 my perspective, narrowly focused on the issues that I  
22 have flagged.

23 I know you-all have relatively limited  
24 time to do this, but I am interested in this

1 distinction between the voting and the recommendation  
2 and the termination right. If people come in and  
3 argue a lot about merger agreement termination right  
4 fiduciary outs or superior-proposal outs, it's not  
5 going to be very persuasive to me. So focus your  
6 thinking.

7 I know people have places to be, so  
8 those are my rulings. I will trust that with this  
9 guidance, you-all can put your heads together and get  
10 together on a schedule.

11 And thank you again for all your time  
12 today. We stand in recess.

13 (Proceedings adjourned at 11:27 a.m.)

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CERTIFICATE

1  
2  
3 I, LORENA J. HARTNETT, Official Court  
4 Reporter for the Court of Chancery of the State of  
5 Delaware, Registered Professional Reporter, Certified  
6 Realtime Reporter, and Delaware Notary Public, do  
7 hereby certify that the foregoing pages numbered 3  
8 through 95 contain a true and correct transcription of  
9 the proceedings as stenographically reported by me at  
10 the hearing in the above cause before the Vice  
11 Chancellor of the State of Delaware, on the date  
12 therein indicated, except for the rulings, which were  
13 revised by the Vice Chancellor.

14 IN WITNESS WHEREOF I have hereunto set  
15 my hand at Wilmington, this 10th day of March, 2024.

16  
17 /s/ Lorena J. Hartnett

-----  
18 Lorena J. Hartnett  
19 Official Court Reporter  
20 Registered Professional Reporter  
21 Certified Realtime Reporter  
22 Delaware Notary Public  
23  
24

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