

NextEp MBB

Shaping your Next Episode

Develop FIT / Q&A

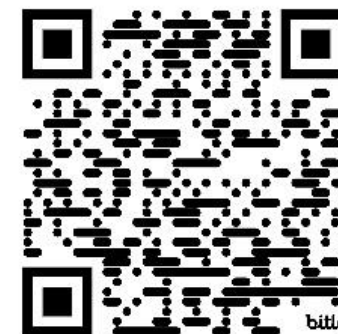
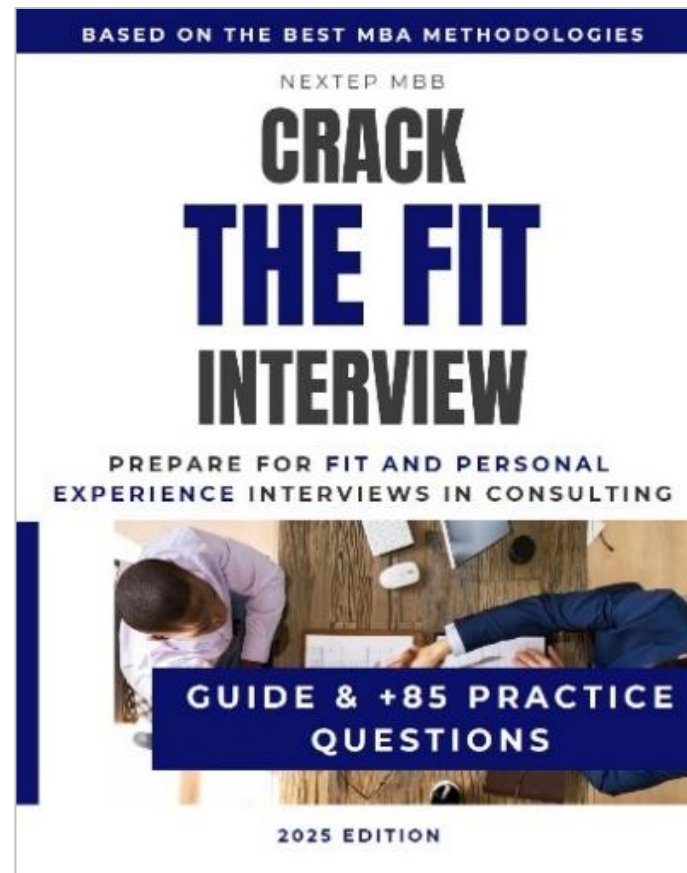
Introduction to fit questions
and Q&A

Become an expert with CRACK THE FIT INTERVIEW

HOW TO PREPARE

Crack **THE FIT INTERVIEW** includes:

- A transparent **methodology** for preparing personal interviews.
- **Examples of robust responses**, with the level expected by firms.
- Templates **and outlines to structure your stories** with impact.
- **Frequently asked questions** and how to address them without sounding generic.
- **Tips to practice**, gain naturalness, and avoid common mistakes.



Spanish version



To prepare for the fit part of the interview, you should **focus on the following two elements**



Know how to explain your CV

Learn how to explain your CV in a concise and clear manner, highlighting the key messages and achievements



Know how to answer fit questions

Learn how to answer challenging questions regarding previous experiences and your competencies

How to
prepare

Clarify your key CV messages and practice

Prepare your stories, review questions and practice

Categories and examples of CV and Fit questions

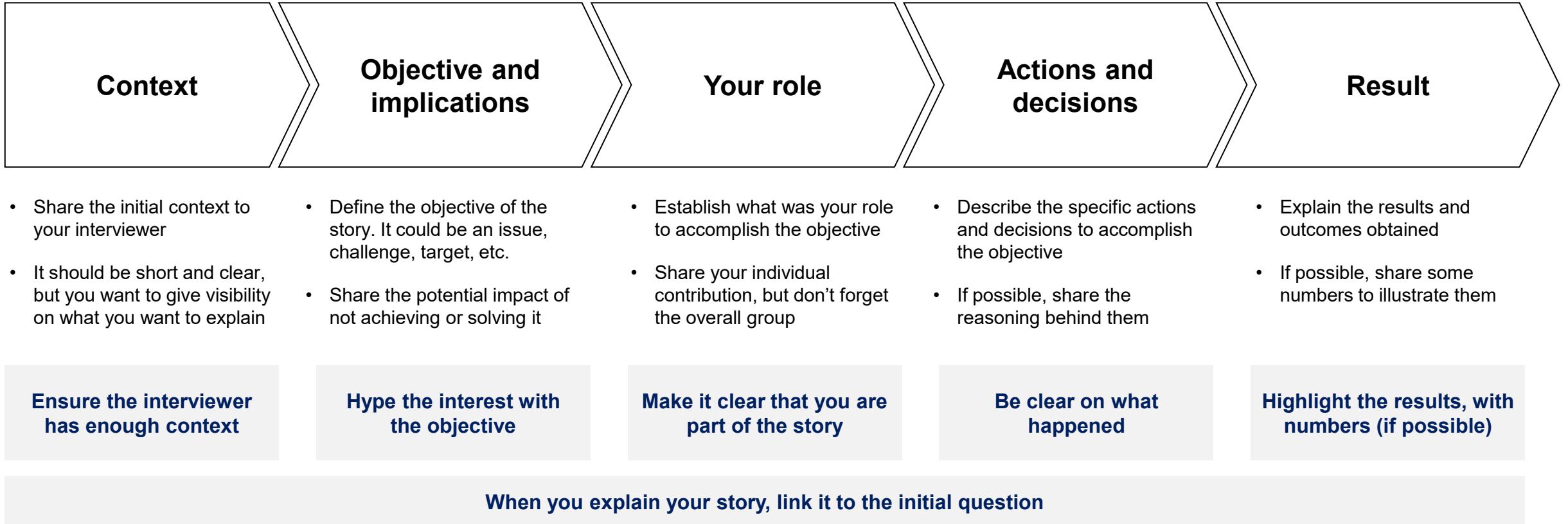
Type	Category	Examples
CV	Education & professional background	- How did your education prepare you for consulting? - Can you describe your relevant work experience?
	Skills and knowledge	- How did you improve your presentation and communication skills in your career? - What analytical skills do you possess, and can you provide an example?
FIT	Personal & professional interests	- What are your hobbies and interests? - What are your career goals?
	Achievements	- What is your most significant achievement to date? - Give me an example of a time when you set a goal and achieve it.
	Adaptability & coachability	- How do you handle negative feedback? - Share an example of a time when you had to adapt quickly to changes.
	Leadership	- Have you had experience leading projects or teams? - Share a time when you initiated or led a project that had a significant impact.
	Teamwork	- Describe a situation where you played a key role in building a cohesive team. - Tell me about when you encountered challenges while working in a team.
	Decision-making	- What is your approach to making important decisions? - Tell me about a difficult decision you've made in the last year.
	Resilience	- How do you handle high-pressure or stressful situations? - Tell me about a time when you had to persevere through challenging circumstances.
	Conflict resolution	- What is your typical way of dealing with conflict? Give me an example. - Tell me about a recent situation in which you had to deal with a very upset partner.
	Development opportunities	- Tell me about a time when you did something wrong? - What are your main development opportunities?
	Other categories such as communication, initiative, innovation, integrity, interpersonal relations, persuasion, prioritization, problem-solving, time management, setting goals, etc.	

**Prepare to answer questions.
Do not memorize, just
prepare**

**Prepare your stories to
illustrate your answers with
examples. Make sure you
cover all categories**

Detailed next

How to prepare your stories to answer fit questions



Last but not least, your **questions for the end of the interview (Q&A section)**



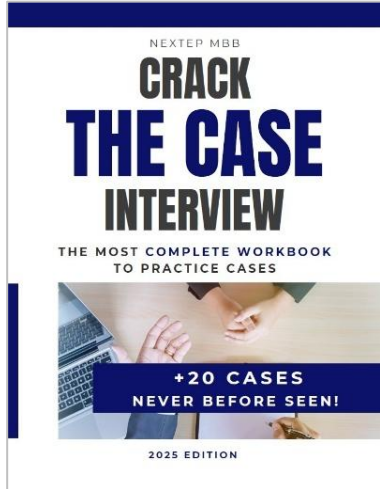
Do

1. **Prepare all the questions** you have about the firm, the office, the job, etc. They should be genuine and sincere questions
2. **Answer them with the interactions** you have, both formal and informal interactions
3. **Update your list** of questions with new ones
4. **Save one or two** of them for each **interview**
5. Once you receive the answers, **participate and deep dive**
6. **If you don't have questions, it's fine.** Just tell the interviewer the main interactions you had and give her back 5 minutes

Don't

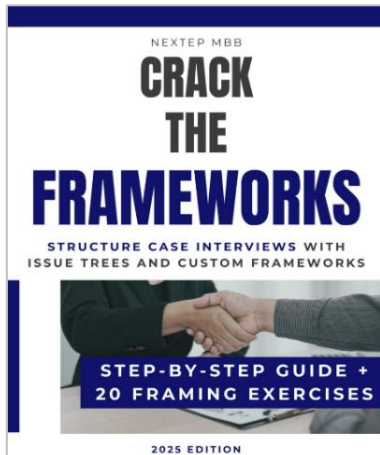
1. **Ask because you have to** ask, because is the Q&A
2. **Don't listen** during the answer because you are thinking about the case
3. **Take much time** from the interviewer

Additional resources to crack cases, frameworks...



Crack THE CASE workbook includes:

- 20 never before seen cases
- Guided section to work the cases by yourself
- Guided sections for the interviewer so you can practice with a colleague
- Detailed explanation and answers for each case

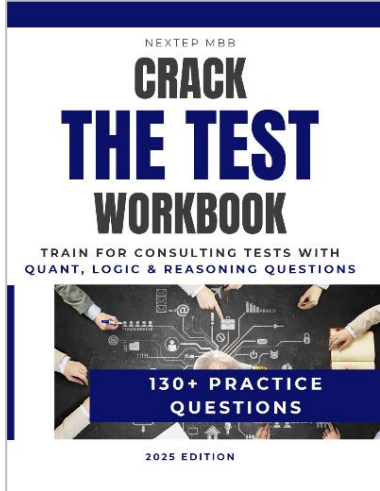


Crack THE FRAMEWORKS includes:

- A **step-by-step guide to building issue trees and structuring your analysis.**
- Visual **explanations of consulting frameworks:** Profitability, Market, Pricing, Investment.
- Practical explanations of **when and how to use each** approach.
- **20 exercises to practice** the case opening and sharpen your framing, including sample solutions to guide you

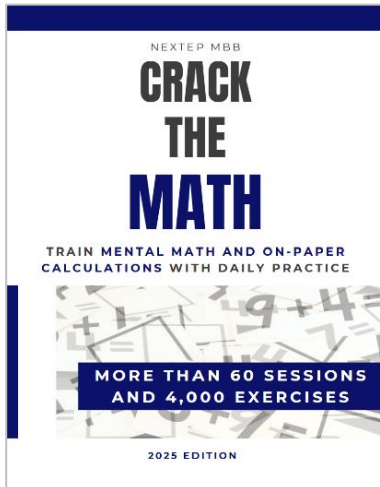


... initial tests and mental math



Crack THE TEST workbook is now available, it includes:

- 12 business case questions that will test your decision-making with limited information
- 30 integrated reasoning exercises with graphs, tables, and verbal-quant questions
- More than 90 GMAT-style quantitative problems, covering arithmetic, percentages, ratios, and data sufficiency



Crack THE MATH includes:

- 60 sessions of high-intensity practice.
- In every session: 50 mental math drills and 10 on-paper problems.
- A total of 3,600+ exercises to help you build speed and accuracy.
- Benchmarks, space to track time and errors, and structured layouts to measure your progress.



Last closing recommendations

1

GET DAILY TIPS DURING YOUR PREPARATION

You'll get access to:

•**50+ secret tips** to get into consulting



2

JOIN OUR WHATSAPP COMMUNITY

English



Spanish



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THANK YOU!