

# Account Associate

## Remote | Part-Time or Full-Time

A leading Los Angeles based Social Media Management Agency is **scaling fast** and looking for **driven Account Managers** with a strong **sales focus**.

This is not a passive account management role, it's a chance to **earn big** through **performance**. If you're motivated by **hitting targets, closing deals, and building client relationships**, this is your opportunity.

### Why this role?

- **Uncapped commissions** on top of a base salary (US\$6/hr). Your earnings depend on your **results**. The ceiling doesn't exist.
- **Multiple available shifts** (part-time weekends or full-time options available).
- **Fully remote**; work from anywhere.
- **Dynamic client base** of social media influencers and brands.

We reward **persistence, grit, and smart selling**. If you can convert conversations into revenue, you'll see direct results in your paycheck.

### Compensation

- **Base salary:** US\$4/hr.
- **Commissions:** uncapped, performance-based, and designed to reward top earners.

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## What you'll do

- Drive revenue by **building** and **growing client accounts**.
- Proactively prospect, **upsell**, and **close deals** (chat-based, content-driven, and outbound sales included).
- **Manage relationships** for influencers, always with a sales-first mindset.
- Track metrics, manage pipelines, and own your results.

## What we're looking for

- **Fluent English** (written and spoken).
- **Proven sales drive:** you've carried quota, hit or exceeded targets, and you know how to close.
- **Resilient & persistent:** rejection doesn't faze you.
- **Consultative approach:** you can sell without being pushy.
- **Tech-comfortable:** you can work with CRM, communication, and analytics tools.
- **Comfortable with adult topics/content.**

## Nice to have

- Background in social media, marketing, or sales.
- Experience with online client management.

If you want to **earn more** than a flat hourly wage, this role is built for you. ***The more you sell, the more you make.***

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