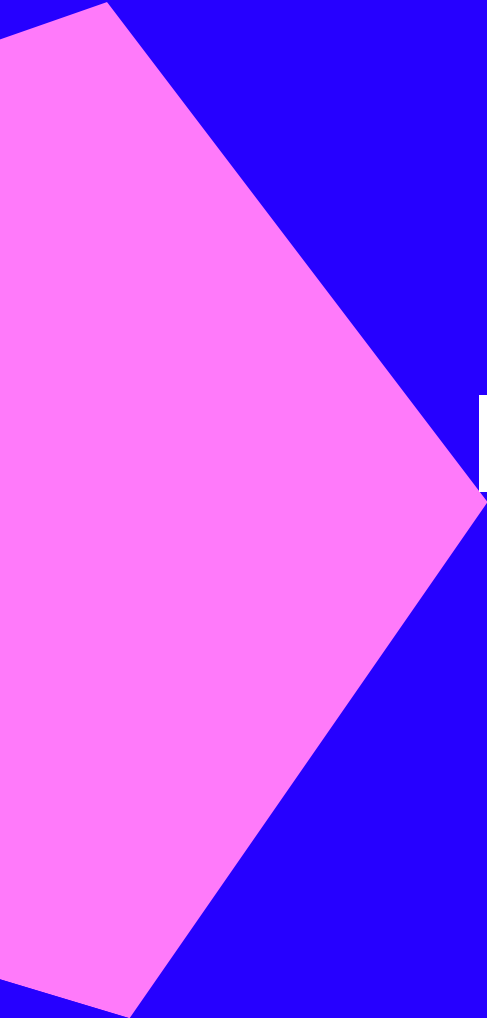




EvolveCareers

Independent Sales Contractor Brazil



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Introduction

Role Overview: We are seeking an ambitious, experienced, motivated independent sales contractor to drive business development and growth in Brazil. This is an entrepreneurial role where your market expertise, relationship-building skills, and sales acumen will directly influence EvolveCareers' expansion in the region.

You will identify, engage, and close business with schools, universities, employers and educational partners, helping them implement programmes that prepare the next generation of talent.

About Us: EvolveCareers is a leading EdTech incubator on a mission to support young people transitioning from education into the workforce. Our programmes equip participants with future-ready skills, confidence, and the mindset to thrive. We partner with schools, universities, employers, and educational institutions to deliver scalable, high-impact solutions that prepare young people for meaningful careers.

Job Title: Independent Sales Contractor – EvolveCareers

Location: Brazil (Remote with local market focus)

Contract Type:

- Independent contractor.
- Commission-based compensation with GBP £1,000 per month retainer and 20% commission on a sales target of GBP £85,000, increasing to 25% beyond that target.
- Flexible hours – results focused, designed to fit around your existing portfolio.



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The role

Key Deliverables:

- Identify, engage, and close new clients, including universities, employers, schools, and government agencies.
- Own the full sales cycle, from lead generation through to contract negotiation and deal closure.
- Maintain accurate records of sales activity and progress against targets.
- Provide market intelligence to the global Evolve Careers team to inform strategy.
- Meet or exceed agreed-upon sales targets of GBP £85,000 sales by end July 2026.

Who We're Looking For:

- Proven experience in B2B and B2C sales, business development, or education sector sales.
- Deep knowledge and understanding of the local market and education/employment landscape.
- Excellent communication and presentation skills in English.
- Self-motivated, entrepreneurial mindset with the ability to work independently.
- Comfortable using CRM systems and reporting on sales activity.
- Passionate about youth development, education, and career empowerment.



The fit

What's in it for You:

- Attractive commission-based compensation with uncapped earning potential.
- Flexible, independent role with autonomy to shape your own approach.
- Opportunity to be part of a fast-growing, mission-driven EdTech organization.
- Direct impact on young peoples' futures in your market.

How to Express Interest:

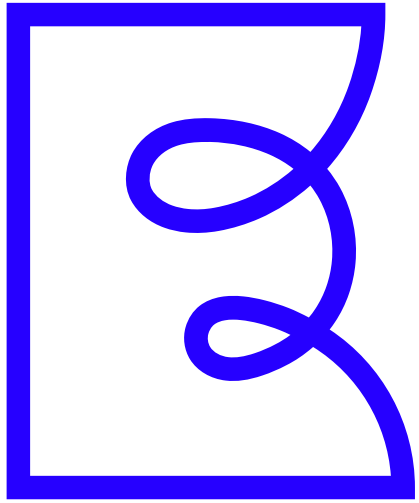
To be considered for this independent contractor opportunity, please send your CV and a short cover letter outlining your relevant experience and interest in the role to:

Andy Coxall, Managing Director, EvolveCareers, E: andy.coxall@evolvecareers.com

As a purpose-led organization committed to access and equity, we welcome applications from different and diverse backgrounds; attitude, mindset and energy are the critical currency for this role.

Common Purpose is an equal opportunities employer. If you have any access requirements that you would like us to be aware of to support your application, please get in touch with us at hr@commonpurpose.org





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